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Georgia Southern University to Host Second Annual Regional Sales Competition

OCTOBER 30, 2007

Deal or no deal? Georgia Southern University's College of Business Administration (COBA) will host the second annual Regional Sales Competition Friday, Nov. 16, beginning at 8:30 a.m. in the Sales Lab, COBA Room 3319A.

The sales competition is open to any current Georgia Southern University student interested in the sales profession. Participants will sign up for 30-minute time slots during which they will role-play a 15-minute sales call. Contestants will be judged on the basic elements of a sales call including opening, approach, needs assessment, presentation and closing. They also need to dress and present themselves in a professional manner. Judges from the University faculty and Statesboro community will select four winners that will represent Georgia Southern in the National Collegiate Sales Competition to be held March 14-15, 2008 in Atlanta.

To register for the competition, participants must pick up an information packet in the Department of Management, Marketing and Logistics, COBA Room 2204. An informational meeting will be held Friday, Nov. 2, at noon in COBA Room 2208. Potential participants do not need to be present at the informational meeting to compete.

For more information, contact Linda Mullen, assistant professor in the Department of Management, Marketing and Logistics, at 912-681-5437 or lgmullen@georgiasouthern.edu.

Georgia Southern University hosts basketball tailgate and pep rally Nov. 6

OCTOBER 30, 2007

The Office of Spirit and Traditions at Georgia Southern University will host a basketball tailgate and pep rally Tuesday, Nov. 6, in the Paulson Stadium parking lot. The tailgate will begin at 7 p.m. with the rally following the Bulloch County Eagle Club dinner.

Head men's and women's basketball coaches Jeff Price and Rusty Cram will speak at the rally. The cheerleaders, Gus and the 'Hoop Troop' band will be on hand to get the crowd excited about the upcoming season.

'Pep rallies are such a great way to get all students involved in the campus community,' said Leslie Spoon, coordinator of the Office of Spirit and Traditions. 'It's also a good chance for the students to get to know the players they will be cheering for this season!'

The tailgate will feature free food and giveaways including Georgia Southern t-shirts, basketballs, megaphones and glow sticks.

The event is free and open to students, faculty, staff and the community. It is sponsored by the Division of Student Affairs and Enrollment Management, and the Residence Hall Association.

For more information, contact Leslie Spoon at 912-681-0700

or SpiritAndTraditions@georgiasouthern.edu.