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Ray Hamilton (Hamilton/ITS) Speaks in Entrepreneurship Classes

May 11, 2011

Jim Williams, Chair of the Advisory Council to the Center for Entrepreneurial Leadership, invited Ray Hamilton to speak in two sections of Entrepreneurship Class on Tuesday, March 8th, in the College of Business Administration Building at Georgia Southern University.

Ray has over thirty years of experience in the field of Industrial Automation, including the management of a Fortune 500 Company’s research/development and prototype technical shop that serviced over 45 parent company owned plants, as well as outside customers. In addition to R&D and design, responsible for budgeting, sales, and customer service for the technical services industry. During his tenure with Oxford Industries, Ray co-patented seven machines for the apparel manufacturing industry and RFID industry.

Ray Hamilton started Hamilton/ITS, Inc. in 1996. Most people get confused with the ITS part thinking it stands for information technology services when in fact Ray is in the growing field of Industrial Technology Services. He started the company in his backyard garage creating automated sewing machines for the apparel industry. As the company grew he built a facility in the backyard but soon even that became too small. After 3 years he purchase a space in Vidalia, GA. Ray is still in the apparel business but has branched out into alternative apparel industries like those in the automotive luxury arena.

The main business strategy for Hamilton/ITS is that they create automated machines that can be used to replace people in areas of industry where repetitive tasks and harmful conditions have the potential to incur liability to the workers and the companies.

Hamilton/ITS provide a quick response particularly to immediate and urgent needs of its industrial customers whom it partners with. From analysis and design, to development, implementation, education, and maintenance, Hamilton/ITS is a one-stop solution for industrial automation. The ability to remain flexible and responsive to each customer’s individual needs sets this company apart from its competitors, as well as the expertise of ITS staff in quick diagnosis and repair of many automation problems. Electronic controls and the retrofitting and upgrading of older analog automation equipment is a large part of ITS’s current business. Their departments of R&D, Equipment Design/Manufacture, Sales/Distribution, Specialized Welding Fixtures, Vision Systems, and Total Systems Integration are committed to solving today’s industrial automation problems.

Hamilton/ITS