

Betty Foy Sanders Department of Art News

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BETTY FOY SANDERS DEPARTMENT OF ART

Advising & Career Center



JOB OPPORTUNITIES

3 Jobs Available

i Is your company or anyone you know seeking creative talent? If so, email art@georgiasouthern.edu & we'll promote the opportunity to your BFSDoArt Alumni network.

JOB (FULL TIME)

Associate Sales Representative

Where: **Offset Atlanta**

Location: **Atlanta**



The Sales Representative is responsible for establishing and maintaining profitable relationships with customers on behalf of the company and for actively prospecting for new accounts and maximizing sales potential with existing customers as well as reconnecting with previous customers.

As the Sales Representative, you are the primary external representative of our organization for our presses; you must convey a sense of expertise in our printing services and capabilities, and you serve as a key educator to our community and business accounts.

CONTACT

Kelley Riffe

Center for Art & Theatre, 2018
Georgia Southern University
233 Pittman Drive
Statesboro, GA 30460

kriffe@GeorgiaSouthern.edu
912/478.2376

 **Make an appointment**

 **Tell a friend**

You are a member of the Sales and Marketing Team and together you are accountable for meeting the monthly, quarterly and annual revenue and sales goals of the company. The sales and strategic marketing activities of your team will be designed to achieve these revenue goals. You will be a part of the Sales team which is responsible supporting the company vision and mission:

- Guarantee satisfaction and value for our clients.
- Contribute to a work environment that fosters pride in being part of a winning team and promotes personal growth.
- Maintain personal productivity and quality standards that make possible attractive financial returns so that we may continue to provide excellent service to our customers and ensure job security and career growth for our staff.

Because you will be in contact with current and prospective customers and you are in a key position to influence their satisfaction and our company prosperity, this position requires tact, sensitivity, and professionalism.

Skill Requirements

- Education at the college level or 2 years of related sales experience.
- Experience in sales or customer service, and/or experience in printing or graphic arts industries.
- Must possess a valid state motor vehicle operator's license.

Resumes can be sent to Debra Padovano, debra@offsetatlanta.com



[Download the complete job description →](#)



[Offset Atlanta →](#)

JOBS & INTERNSHIPS

Great news.

We're getting a lot of calls looking for students and graduates interested in jobs and internships. **What does that mean for you?** Update your [profile](#). If you're interested in these opportunities - we'll send them straight to your inbox as soon as they come in.

Seriously, the more specific your [profile](#) is, the less emails you'll get from us.



**Update
your profile**



JOB (FULL TIME)
**Customer Service
Representative**



Where: **Offset Atlanta**

Location: **Atlanta**

The Customer Service Representative serves as the primary contact for external and internal customers, is responsible for making judgments and discretionary decisions that affect the operations of the organization and effectively communicates those judgments and decisions to the customer. Process orders for services and/or products and is also responsible for appropriately communicating customer requirements to the manufacturing team, in accordance with company policies and procedures. Establish a rapport with the customer and confidence in the product, to trouble-shoot potential problems and rectify existing problems.

Skill Requirements

- Bachelors Degree or equivalent 8 years print industry experience plus one year of customer service or estimating related experience.
- Ability to read and interpret documents such as estimates, accounting ledgers and journals, and procedure manuals.

Resumes can be sent to Debra
Padovano, debra@offsetatlanta.com



[Download the complete job description →](#)



[Offset Atlanta →](#)

JOB (STUDENT)

Designer

Where: **Georgia Southern University's International Club**

Location: **Statesboro**

Are you looking to become more involved on campus? International Club is seeking to fill a public relations position for the 2013-14 executive board. They want one dedicated volunteer who is capable of designing bold and interesting posters. The International Club is an organization that seeks to expose students and locals to the International community. American and International students come together to explore different cultures and have fun doing it. In the process we hope to educate and create global connections.

Responsibilities Include:

- Attending executive meetings once a week.
- Attendance at general meetings.
- Designing standard 11 ½ x 8 size flyers.
- Design of digital signage.
- Design of larger posters for events.

If you are interested in applying please e-mail the president, Adriana Pulley, for further instructions atap03521@georgiasouthern.edu.



**GEORGIA
SOUTHERN
UNIVERSITY**

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