Agriculture-Tobacco

December 27, 2018

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Agriculture: Tobacco Contents Listing

1. 2,399,156 Pounds on Local Market – News Article 1933

2. 320,551,383 pounds of tobacco sold on Statesboro market since 1928 – News Article

3. 1930 was Banner Season Locally – News Article 1935

4. Add Floor Space Tobacco Sales – News Article 1939

5. Added Facilities Handle Tobacco – News Article 1937

6. Added Space for Tobacco Market – News Article 1936

7. Another Set of Buyers Needed – News Article 1944


9. Bulloch Growers Want Warehouse – News Article

10. Bulloch will Increase Tobacco Crop Next Year – News Article 1926

11. Bulloch's Tobacco Crop Attracting Attention – News Article 1925

12. Buyers are Named for Local Market – News Article 1928

13. Consumption of Tobacco Shows Steady Increase – News Article 1924

14. Curing of Tobacco has Begun in Bulloch – News Article 1925
15. Daily Capacity is 500,000 Pounds – News Article 1937

16. Definite Plans New Warehouse – News Article 1937

17. Directors Favor Warehouse Sale – News Article 1937

18. Expect Increase Local Poundage – News Article 1938

19. Fancy Specimens of Home-grown Tobacco – News Article 1924

20. Farmers of Bulloch will Grow Tobacco – News Article 1926

21. Final Reports Show Statesboro Sold Most – News Article 1953

22. First Hand Sales Reach 3,629.528 – News Article 1936

23. Foundations Laid for Warehouses – News Article 1935

24. Full list of Buyers is Now Announced for Statesboro's Market – News Article 1928

25. Governor's Talk Draws Big Crowd – News Article 1938

26. Growing of Tobacco Urged for Bulloch – News Article 1918

27. Have Prospects Two Sets Buyers – News Article 1939

28. History of Sales During Eleven Years Operation – News Article 1939

29. History of the Statesboro Tobacco Market
30. Hold Annual Meeting Tobacco Board of Trade – News Article 1949

31. How Bulloch County Entered Tobacco Field – News Article 1939

32. Information Concerning Growing of Tobacco – News Article 1918

33. Interesting History of Local Tobacco Market – News Article 1935

34. Photo of John H. Brannen’s Tobacco Barn

35. Local Sales Pass Million and Half – News Article

36. Local Tobacco Market is Open After Thrilling Start – News Article 1929

37. Local Tobacco Market Opens Next Thursday – News Article 1947

38. Local Tobacco Market Operate on Large Scale – News Article 1946

39. Local Tobacco Sales Reach 2,684,192 LBS – News Article

40. Local Tobacco Sales Top Record – News Article 1951

41. Local Tobacco Skies Clearing – News Article 1945

42. Many from Statesboro Witness Tobacco Sales – News Article 1927

43. Market Blocked Since Opening Day – News Article 1938

44. Might Try Tobacco – News Article

45. New High Record on Local Market – News Article
46. New Organization for Farmers Warehouse – News Article 1929

47. New Warehouseman Asks for Business – News Article 1933


49. Organizing Acreage for Tobacco Crop in Bulloch – News Article

50. Plan to Enlarge Tobacco Houses – News Article 1936

51. Plans Going Forward for Two Warehouses – News Article 1929

52. Plans Under Way for Tobacco Warehouse – News Article 1927

53. Poundage to Fall Under Last Year – News Article 1949

54. Real Drama in Tobacco Auction – News Article 1953

55. Revive Interest in the Growing of Tobacco – News Article 1923

56. Season's Record Better than Last – News Article 1935

57. Set Opening Date Tobacco Market – News Article 1947

58. Sheppard Back for Third Year – News Article 1935

59. Sheppard Lays Brick on his New Warehouse – News Article 1938

60. Sheppard to Begin Building April 1st – News Article 1938

61. Stammering Vick Back for Season – News Article 1933
62. Statesboro Far Ahead All Georgia Markets – News Article 1951

63. Statesboro has Largest Gains – News Article 1919

64. Statesboro High in Poundage Sold – News Article 1948

65. Statesboro High in Tobacco Sales – News Article 1945

66. Statesboro Leads Tobacco Markets – News Article 1950

67. Statesboro Market Gets Endorsement – News Article 1928

68. Statesboro Market it Assigned Buyers –News Article 1978

69. Statesboro Tobacco Market Opens with Bright Prospects – News Article 1928

70. Statesboro Tobacco Market to be Bigger than Last Year – News Article

71. Statesboro Tops Tobacco Pounds – News Article

72. Stockholders Vote to Sell Warehouse – News Article 1937

73. Taking Last Step Procure Buyers – News Article 1939

74. The History of the Statesboro Tobacco Market – News Article

75. Tobacco News Article (No title)

76. Tobacco Crop Doing Well – News Article 1915

77. Tobacco Figures Show Light Crop – News Article 1932
78. Tobacco Grower is Greatly Encouraged – News Article 1924

79. Tobacco Growers got 13 Millions – News Article 1935

80. Tobacco Growers Given an Increase – News Article 1935

81. Tobacco Growing in Coffee – News Article 1919

82. Tobacco 'Malket' Opens with Rush – News Article 1951

83. Tobacco 'Markeet' Goes on Rampage – News Article 1946

84. Tobacco Market Comes to a Close – News Article 1931

85. Tobacco Market Continues Brisk – News Article 1933

86. Tobacco Market Date Draws Near – News Article

87. Tobacco Market Gets a Good Start – News Article 1933

88. Tobacco Market Gets Good Start – News Article 1931

89. Tobacco Market Opens Here Today – News Article 1932

90. Tobacco Market Outlook Bright – News Article 1946

91. Tobacco Market Remains Strong – News Article

92. Tobacco Market Runs Next Week – News Article 1944

93. Tobacco Market Sales – News Article 1936
94. Tobacco Market Still Remains in Suspense – News Article 1944

95. Tobacco Market to Open Tuesday – News Article 1936

96. Tobacco Market to Open Tuesday (Different Article) – News Article 1945

97. Tobacco Market Vastly Enlarged – News Article 1944

98. Tobacco Markets Close for Season & 1929 Tobacco is Near 1928 Mark – News Article 1929

99. Tobacco Men Here for Market Opening – News Article

100. Tobacco Men Here in Trade Board – News Article 1929

101. Tobacco Movement Grows in Bulloch – News Article 1926

102. Tobacco Planting – News Article 1920

103. Tobacco Prices Highly Pleasing – News Article 1946

104. Tobacco Promoters are Visitors in Statesboro – News Article 1925

105. Tobacco Prospects Bright for Bulloch – News Article 1928

106. Tobacco Raising Gaining Favor – News Article 1919

107. Tobacco Sales Begin Thursday – News Article 1940

108. Tobacco Sales Open Today – News Article
109. Tobacco Season has Auspicious Opening – News Article 1935

110. Tobacco Season to Open Tuesday – News Article 1933

111. Tobacco Warehouse Promised Next Year – News Article 1927

112. Tobacco Warehouse Stockholders Meet – News Article 1935

113. Tobacco – Bulloch Times typescript

114. Tobacco – News Article typescript, 1913

115. Tuesday a Big Day in Statesboro Market – News Article 1939

116. Two Warehouses for Statesboro Assured – News Article 1927

117. Vidalia Offers Best Market for Tobacco – News Article

118. Warehouses Assured for Next Year's Crop – News Article 1927

119. Wheat and Tobacco – News Article

120. Work Commenced on Tobacco Warehouses – News Article 1927
2,399,156 POUNDS ON LOCAL MARKET

RECEIPTS FOR SEASON MUCH BETTER THAN WAS EXPECTED BY LOCAL WAREHOUSEMEN.

8-31-33

Tobacco sales on the Statesboro market for the season which closed last Thursday totaled 2,399,156 pounds, according to unofficial but authentic information in hand. While the final figures have not been made public by the state agricultural department, it is believed that the local price for the season will be shown to average near 11 cents per pound. This price estimate is based upon the reported weekly averages ranging from 14 as the highest to 7.31 as the lowest.

Figures will show that sales on the local market were divided between the two warehouses as follows: Cobb-Foxhall, 975,148 pounds; Sheppard’s warehouse, 1,424,008 pounds.

While these figures are far behind the market’s highest record, which went beyond four million pounds in 1930, they are better than was forecast at the opening of the season by those who predicted sales approximating two million pounds. Not only have the receipts been gratifying, but the prices have been pleasing in the main and fewer farmers were dissatisfied than in any previous season, so far as could be judged from the expressions heard on the floors.

While the figures for the state have not yet been compiled, due to the fact that one or two markets are still open, the state reports for last week’s sales are given herewith:

A total of 10,728,002 pounds were disposed of last week at an average price of 7.47 cents. Statistician Ramsey said this price was good considering that the bulk of the better grades already had been sold. Not since 1925 has inferior tobacco brought such good prices as this year, he said. Amounts paid per pound for higher quality corresponded largely with the prices of other years, his records show.

Following is the official report of last week’s tobacco sales, showing poundage, average price and total cash at each market:

<table>
<thead>
<tr>
<th>Markets</th>
<th>Pounds</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Adel</td>
<td>301,464</td>
<td>6.44</td>
</tr>
<tr>
<td>Baxley</td>
<td>470,788</td>
<td>6.92</td>
</tr>
<tr>
<td>Blackshear</td>
<td>712,738</td>
<td>6.83</td>
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<tr>
<td>Douglas</td>
<td>1,607,932</td>
<td>7.19</td>
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<tr>
<td>Hahira</td>
<td>379,964</td>
<td>7.57</td>
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<tr>
<td>Hazlehurst</td>
<td>142,134</td>
<td>7.15</td>
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<tr>
<td>Metter</td>
<td>193,740</td>
<td>7.58</td>
</tr>
<tr>
<td>Moultrie</td>
<td>1,177,322</td>
<td>7.05</td>
</tr>
<tr>
<td>Nashville</td>
<td>1,151,002</td>
<td>6.56</td>
</tr>
<tr>
<td>Pelham</td>
<td>297,360</td>
<td>5.93</td>
</tr>
<tr>
<td>Statesboro</td>
<td>377,622</td>
<td>7.31</td>
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<tr>
<td>Tifton</td>
<td>1,877,676</td>
<td>8.11</td>
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<tr>
<td>Valdosta</td>
<td>1,006,498</td>
<td>7.39</td>
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<tr>
<td>Vidalia</td>
<td>804,816</td>
<td>7.05</td>
</tr>
<tr>
<td>Waycross</td>
<td>211,946</td>
<td>6.92</td>
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</table>

Totals       | 10,728,002| 7.47 |

Several of the markets closed on August 25th, including Adel, Baxley, Blackshear, Nashville, Pelham and Waycross, according to reports in the department of agriculture office. The Hahira market closed August 24th, as did Metter and Statesboro. Numerous warehouses are closed in the other market centers with indications that few, if any, will be open after this week.
320,551,383 pounds of tobacco sold on Statesboro market since 1928

<table>
<thead>
<tr>
<th>YEAR</th>
<th>LBS. SOLD</th>
<th>DOLLARS</th>
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</thead>
<tbody>
<tr>
<td>1928</td>
<td>2,306,288</td>
<td>$248,246.07</td>
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<tr>
<td>1929</td>
<td>2,264,932</td>
<td>333,304.12</td>
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<td>1930</td>
<td>3,329,064</td>
<td>296,542.25</td>
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<tr>
<td>1931</td>
<td>1,812,582</td>
<td>113,190.96</td>
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<tr>
<td>1932</td>
<td>527,504</td>
<td>41,055.00</td>
</tr>
<tr>
<td>1933</td>
<td>2,399,432</td>
<td>262,732.84</td>
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<tr>
<td>1934</td>
<td>1,638,898</td>
<td>256,548.61</td>
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<tr>
<td>1935</td>
<td>3,102,164</td>
<td>558,947.74</td>
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<tr>
<td>1936</td>
<td>3,629,528</td>
<td>678,969.75</td>
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<tr>
<td>1937</td>
<td>4,840,582</td>
<td>944,282.60</td>
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<td>1938</td>
<td>5,136,320</td>
<td>1,009,153.69</td>
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<td>1939</td>
<td>5,751,484</td>
<td>731,824.85</td>
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<tr>
<td>1940</td>
<td>4,567,924</td>
<td>660,512.28</td>
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<tr>
<td>1941</td>
<td>2,651,372</td>
<td>531,069.81</td>
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<td>1942</td>
<td>4,039,582</td>
<td>1,211,858.00</td>
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<td>1943</td>
<td>7,552,768</td>
<td>2,851,168.82</td>
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<tr>
<td>1944</td>
<td>9,028,650</td>
<td>3,141,970.20</td>
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<tr>
<td>1945</td>
<td>9,571,444</td>
<td>3,688,929.00</td>
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<tr>
<td>1946</td>
<td>14,670,367</td>
<td>5,974,966.00</td>
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<tr>
<td>1947</td>
<td>13,021,624</td>
<td>4,787,766.00</td>
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<td>1948</td>
<td>12,701,222</td>
<td>5,499,876.00</td>
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<tr>
<td>1949</td>
<td>12,583,090</td>
<td>5,013,734.00</td>
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<td>1950</td>
<td>12,248,524</td>
<td>5,290,541.00</td>
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<tr>
<td>1951</td>
<td>16,146,166</td>
<td>6,770,871.55</td>
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<tr>
<td>1952</td>
<td>16,612,444</td>
<td>7,694,119.00</td>
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<tr>
<td>1953</td>
<td>20,181,100</td>
<td>9,350,362.00</td>
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<td>1954</td>
<td>17,131,170</td>
<td>6,733,449.00</td>
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<td>1955</td>
<td>15,563,291</td>
<td>7,165,861.00</td>
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<tr>
<td>1956</td>
<td>15,852,665</td>
<td>6,907,348.00</td>
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<tr>
<td>1957</td>
<td>10,156,862</td>
<td>5,180,402.00</td>
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<tr>
<td>1958</td>
<td>11,597,152</td>
<td>6,263,221.00</td>
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<tr>
<td>1959</td>
<td>15,632,116</td>
<td>8,829,329.00</td>
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<tr>
<td>1960</td>
<td>14,147,160</td>
<td>7,094,280.22</td>
</tr>
<tr>
<td>1961</td>
<td>12,736,360</td>
<td>7,242,712.59</td>
</tr>
<tr>
<td>1962</td>
<td>15,419,552</td>
<td>8,396,993.00</td>
</tr>
<tr>
<td><strong>Totals</strong></td>
<td>320,551,383</td>
<td><strong>$131,756,138.95</strong></td>
</tr>
</tbody>
</table>
1930 WAS BANNER SEASON LOCALLY

OVER THREE MILLION POUNDS SOLD WITH ONLY ONE SET OF BUYERS ON THE MARKET.

Whenever there is tobacco talk on streets of Statesboro, someone is sure to mention the selling season of 1930, when the two warehouses here with only one set of buyers sold over three million pounds of tobacco.

The Statesboro market has done well ever since it was established in 1928. Last year, with a shorter crop than usual in Georgia, the local market sold 1,638,898 pounds at an average slightly less than sixteen cents. In 1933, when there was more weed produced, the Statesboro market sold 2,399,432 pounds, though the average price was not as good as in 1934. But 1930 was the big year here, the third year after the market had been opened. During that season 3,229,084 pounds were sold and almost one million pounds of the golden weed were sold in one week. The price that year was poor all over the state, but the big week of that summer the price averaged around ten cents. In 1930 the weekly sales ran as follows: First week, 95,536; second week, 752,428; third week, 970,878; fourth week, 790,424; fifth week, 719,798.

Last year the local market sold 407,244 pounds the first week, which averaged twenty cents; the second week the sales jumped to 731,798 pounds. These figures represent pounds sold first hand and do not include thousands of pounds of resales.

Bulloch county has a large acreage of tobacco this year, and with at least 90% of this weed coming into Statesboro for market, together with the weed from nearby counties and South Carolina, the local market will again stand high in Georgia in the two-warehouse class.
ADD FLOOR SPACE 
TOBACCO SALES

Tillman Doubles Capacity Of 
Warehouse in Readiness 
For Next Season.

An addition of approximately 30,000 feet of floor space is being added to Statesboro's tobacco warehouse facilities, and will be completed in readiness for the coming season.

J. G. Tillman, who two years ago built and operated the Bulloch Warehouse, is making an addition which exactly doubles the capacity of his warehouse. This addition is in the rear of his present building and extends back the full length of the lot to Institute street. With this addition to the floor space of the Statesboro tobacco market, there is every assurance that demand for additional buyers will be even more imperative than last year.

The two original warehouses are now owned and operated by Cobb & Foxhall, and have combined floor space of approximately 60,000 feet. Add to this the same capacity of the Tillman warehouse, and the 105,000 square feet of the Sheppard warehouse and it will be recognized that Statesboro is planning to take care of a vastly enlarged market in the future.

Statesboro's tobacco market was opened eleven years ago, and has grown rapidly in importance until last year it attained the unique distinction of selling more tobacco than any other market in the state with one set of buyers. Almost every day during the season the market was blocked. It was impossible to get additional buyers for the season, since the same condition existed in many other markets throughout the state. It is believed, however, that additional buying force will be given our market this coming season.
Tillman Brothers to Erect New Warehouse to Double the Present Capacity.

Statesboro's facilities for handling the tobacco crop next season will be exactly double what it has been since the opening of the market here eight years ago.

This announcement is authorized by Tillman Brothers (Joe and Julian), who will begin during the present week to place material upon the ground for the construction of a building 300 feet long and 110 feet in width immediately in the rear of their present cotton warehouse on College street.

Their plan is to connect the new building with the present cotton warehouse, which combined buildings will be 600 feet in length and 110 feet in width. The building lies immediately across the street from the two warehouses which have been in operation since our market was established. The new section of the Tillman warehouse will be of heavy tin, which is recognized as perfectly suitable for such uses. The cotton warehouse, which has been used during the past two years for the storage of government cotton, is of brick. Necessary changes will be made in this, including the installation of lights in the roof.

Associated with the Tillmans in the operation of their warehouse will be C. T. Randolph, of High Point, N. C., well known here and recognized as a thoroughly competent warehouseman. He will make Statesboro his home in the future.
ADDED SPACE FOR TOBACCO MARKET

Overflow to Be Handled at the Guards Armory During the Season Now Approaching.

In anticipation of an increase in the volume of tobacco to be handled on the local market during the coming season, arrangements have been made for greatly enlarged facilities for handling the weed. The directors of the warehouse company have arranged with the Military Company for the use of the Guards Armory to handle the overflow, which arrangement it is believed will give satisfactory temporary relief.

The necessity for added facilities was announced last week by the warehousemen after a tour through the tobacco section. At first there was agitation in favor of the speedy erection of another large warehouse, but this was dismissed in view of the practical impossibility of completing such a structure before the opening of the market on August 4th.

It is estimated that last season witnessed a loss of half a million pounds to the local market because of lack of space. At the end of the season the matter was seriously discussed, but was held in abeyance because of the uncertainty of the present crop. Late seasons for the present crop have added uncertainty until now, when a survey of conditions seems to promise larger receipts than ever before.

The Guards Armory, which is located in the very heart of the city, offers satisfactory facilities without any added expense to the warehousemen except the installation of scales. These will be provided in readiness for this emergency.
ANOTHER SET OF BUYERS NEEDED

Sale Retarded Because Of Regulations Which Permit Four and Half Hours Daily

For the first three days of the 1944 tobacco auction season the Statesboro market sold approximately 650,000 pound for $258,670, an average of $39.20 per hundred.

The market opened Monday with sales at the Cobb-Foxhall No. 1 warehouse and in the afternoon went to Sheppard's warehouse. On the first day 211,264 pounds were sold for $32,283.36, an average of $39.42. Sheppard held the Tuesday sales and sold 228,984 pounds for an average of $39.12, paying out $32,354.44. Yesterday the sales went to Cobb-Foxhall No. 2 house, and in the afternoon to Sheppard's. The day's sales totaled approximately 220,090 pounds for an average of $39.00.

Most of the weed sold the first three days was a fair grade of lugs with a sprinkling of good leaf. Common tobacco, however, sold unusually good. The general quality of the offerings was inferior to opening sales last year, as more fair and low quality grades were offered. A very small quantity of damaged tobacco appeared on the market.

The opening day last season here sold 250,000 pounds for an average of 43 cents, and the first week sold approximately one million pounds for an average of $41.91.

Tobacco growers, warehousemen and citizens of Statesboro witnessed the urgent need for a second set of buyers for the Statesboro market as the 1944 auction season got under way.

Statesboro had requested a second set of buyers long ahead of the market opening, but no relief was given. With a short selling season and only four and one-half hours sales each day, it will be impossible, according to growers and warehousemen, to sell the tobacco in this territory, and a good many farmers will be forced to rush tobacco, causing the grower to be injured.

The Statesboro market, however, has been promised that a full set of buyers will remain until the tobacco season in this section is sold, and will probably stay open longer than most of the other markets in the state. Warehousemen have advised growers not to rush the weed to market since the houses will remain open until all the weed is sold.
BIGGEST OPENING MARKET EVER SAW

BOTH HOUSES FILLED TO CAPACITY AND TOBACCO STILL ROLLS IN.

8-7-25

Statesboro tobacco market opened this morning with the biggest rush ever known for an opening day. Long before the hour for sales to begin, both warehouses were practically filled, and tobacco still poured in on wagons and trucks—a stream standing in line to be unloaded at each floor.

The first sale was at the upper warehouse, operated by Cobb-Foxhall. The first basket was the property of Durden and Hendrix. The price paid was 15 cents, which constituted a fair start, but immediately following that the prices began to jump on better grades of tobacco, and the first row saw many sales around 25 cents.

The outlook is for a blocked sale today, inasmuch as tobacco is still pouring in at 11 o'clock, the hour of going to press.

Taken all together there is a feeling of jubilation over the situation here, since it is declared that prices are ranging about the same as the opening last season, and since it is known that there will be a bigger yield in the county, and consequently larger receipts on the local market.

Mrs. Julia Holland, of Register, sold six baskets among the first sales today which averaged above 25c. J. W. Holland had 1,300 pounds which averaged 25c.
BULLOCH GROWERS WANT WAREHOUSE

WILL TRY' TO INTEREST BUYERS IN COMING TO STATESBORO FOR TOBACCO NEXT YEAR.

A number of Bulloch county farmers and business men, who are interested in the encouragement of tobacco growing in the county, are attending a public sale today at Vidalia.

There are many Bulloch county growers who have been marketing their tobacco in that city during the season, and they report uniformly satisfactory prices. In fact, the growers are more than satisfied with their sales so far the present season, and are planning to go into the tobacco growing on a much larger scale next year. With the end in view of encouraging the location of a warehouse in Statesboro, the most enterprising growers and business men are agitating for increased acreage in the crop. It has been promised that such a warehouse will be located here upon a guarantee of approximately 1,000 acres planted in the county. This could easily be done if the farmers are made acquainted with the profits to be made in the crop and the ease with which it can be grown.
BULLOCH WILL INCREASE TOBACCO CROP NEXT YEAR

The indications are that Bulloch county will go heavily into tobacco production again next year.

This outlook is inspired by results attained during the season just closing, when the yield was good and prices held up well. The reports from Georgia are that the crop has been worth from ten to fifteen million dollars to Georgia growers. The price averaged around 25 cents per pound for the entire crop. Last year the crop was poor and the price was less than half the average of the present season. Many Bulloch county growers, entering the field for the first time last year, dropped out through discouragement. Their neighbors who held on doggedly have “made a killing” this year and are glad they stuck to tobacco.

In conversation a few days ago with A. M. Deal, who is identified intimately with the John Deal Company at Stilson, and himself a grower of tobacco at his Statesboro farm, we learned the interesting fact that one farmer on the John Deal place who grew ten acres of tobacco has sold it already for $3,028. Do a little figuring, and find that this means a gross income of $302.80 per acre—more than three times the possible income from any acre of cotton in the county this year.

That farmer is going to hold onto the tobacco game, and his neighbors are going to follow him. Many other farmers in the county will grow tobacco next year for the first time.
Bulloch's Tobacco Crop Attracting Attention

That Bulloch county is destined to make her mark as a tobacco producing section, is made apparent by the present condition of the crop throughout the county.

In company with E. G. Cromartie, who is supervising a number of plantings in various sections of the county, the Times reporter made a trip of inspection last Saturday. It was a revelation to note the condition of the crop in every direction. Persons who are familiar with the conditions in other sections of the tobacco belt are unanimous in the declaration that better tobacco is not to be seen anywhere. A gentleman who traveled through Pierce, Appling, Lowndes, Jeff Davis and other neighboring counties said in Statesboro yesterday that Bulloch's crop was as good as the best, and far better than most of them.

In another week the harvesting of the crop will begin, and there is every indication that our farmers are going to make profit on their tobacco.
BUYERS ARE NAMED FOR LOCAL MARKET

BIG COMPANIES ALL HAVE ANNOUNCED INTENTION TO BUY IN STATESBORO.

When the tobacco market opens on August 1st, every important domestic and export tobacco concern will have representatives on the local market.

Positive assurance has been received by local warehousemen from the following companies: Imperial, Export, R. J. Reynolds, Liggett & Myers, American, J. P. Taylor Co., Chino-American Co., and P. Lorillard.

These are the companies who buy on all the large markets in Georgia and are a sufficient guarantee that the local market will rank as first class. In addition to these buyers, there will be numerous small buyers who are known as independents, themselves an important factor in making a first-class market. It is their policy to buy in competition with the larger concerns and later dispose of their holdings at such profit as they may be able to procure from the exporters or manufacturers.

The information above was made public at a meeting in the courthouse last Thursday afternoon. At this meeting, to which all the people were invited, an outline of the progress made in establishing the new market and a review of the various steps leading up to its establishment, was presented.

Inspiring and enthusiastic talks were made by Fred Lanier, Howell Cone, Cecil Brannen, S. W. Lewis, J. E. McCroan, R. J. Kennedy and R. Lee Moore.

In addition to the information outlined above, cards were distributed which were intended for the information and guidance of the people of Statesboro. This card is entitled "Things to Know About Our Tobacco Market," and is as follows:

1. Date of opening, August 1st.
2. Every large tobacco company represented with buyers.
3. Know your market—know your warehousemen—our warehousemen: H. W. Gauchat (Goshay) & Co., operating the Farmers' Warehouse; Holt & Cobb, operating the Holt-Cobb Warehouse.
4. Tell every farmer and every other person interested that Statesboro will be one of Georgia's great markets. Never knock any other market.
5. Invite every farmer who enters your store to sell his tobacco in Statesboro!
6. Boost the Statesboro market every day!
7. Keep in your show window or some other place about your business, a reminder or an advertisement of our tobacco market.
8. Do your part in building a market, thereby building a greater county.

"Our Slogan: 'Statesboro Market, One of the Biggest and Best in Georgia.'"
CONSUMPTION OF TOBACCO SHOWS STEADY INCREASE

Now that our Bulloch county farmers are beginning to feel more or less personal interest in the tobacco industry, due to the entry of many farmers into the list of tobacco growers, it will be noted with satisfaction that the consumption of tobacco is steadily increasing and that production is short for the past season.

E. G. Cromartie, who is organizing a club of tobacco farmers of whom he will be in charge during the coming season, has given us some figures on the subject. One of the statements is to the effect that cigarettes are being consumed at the rate of 12,500,000 per day increase over the record for last year. It is shown further, that tobacco production is 261,000,000 pounds less than last year, with a total crop of 1,213,975,000 pounds estimated. Bright tobacco shows a decrease of 115,000,000 pounds; cigar types, 63,000,000 pounds, and Maryland and Eastern Ohio export types, 1,817,000 pounds. Quality of the crop varies in New England, is good in Pennsylvania, not so good in the Miami valley of Ohio, and poor in Wisconsin. Quality in Kentucky is uncertain as yet and will depend upon rains during the curing season. Maryland export suffered some from frost. Bright tobacco in the main producing regions is slightly better in quality than last year, though still low.

AD CLUB MONDAY.

The Ad Club will hold a regular meeting at the Jaecckel Hotel on Monday at 1 o’clock. This is the day first adopted by the club for its meetings and is the most popular day that has been used for the luncheons.
CURING OF TOBACCO HAS BEGUN IN BULLOCH

The curing of tobacco was begun in Bulloch county Monday morning and the operation will be pushed vigorously for the next five or six weeks. It is understood that the market will open formally about July 20th, and the Bulloch county growers will have a large percentage of their crop ready for sale by that date.

It has been a matter of general comment that the Bulloch county tobacco crop ranks well with the best to be seen in Georgia. In comparison with any of our neighboring counties, it does not suffer. While our acreage is considerably below that of most of the other counties, our farmers having been slower to take onto the new line, the supervision of experts has shown its effect in every section of the county.

R. J. Kennedy, chairman of the board of county commissioners, stated to the Times reporter Tuesday that his seven-acre crop near Clito was being harvested, the first barn having been gathered Monday. He and his farmers are delighted with the prospects for a yield.

The Kennedy crop is being supervised by E. G. Cromartie, who has about sixty acres under his supervision in the county. His entire acreage is uniformly good, and Mr. Cromartie has demonstrated his skill as a tobacco grower. It is easy to predict that another year will find a larger acreage in Bulloch, and Mr. Cromartie, who began organizing the work rather late the past season, will undoubtedly have his hands full next year.
DAILY CAPACITY
IS 500,000 POUNDS

All Important Companies Have
Their Salaried Buyers On
Opening of Market.

(By R. W. McFarland)

The Statesboro Comes its tent today under most stances.

Last season only were operated here, Cobb & Foxhall's, R. E. Sheppard's large and well equipped warehouses, operate highly successful making operation, thus
spaces with this fast another large, modern warehouse has been operated by Tillman, Charlie Raciuss Anderson, all of
Bullock Tobacco Works.

Thus it is made Statesboro will have large warehouses with floor capacity of pounds. So impressed is all the giant to have been with Statesboro
consented to place sale season upon the State instead of commission past years. Everybody is jubilant over this, for no market anywhere
ter set or set of buyers Statesboro, especially in vi that these buyers in its tobacco markets of Florida and Kentucky.

This is taken as the warehouses of this has already excited many markets, too.

The writer of this comes to Statesboro the first time. If all years of supervising upon many of the large tobacco for over a hundred years, he has been helpful in the way of aiding his sales, they call on him. It's his job up the Statesboro tobacco market.

To the end that tobacco may be
See CAPACITY, page 5
DEFINITE PLANS
NEW WAREHOUSE

Sheppard Build Structure With
Treble Capacity of Any
Present Warehouse

Definite announcement is made that
Statesboro is to have one of the very
largest and most modern tobacco
warehouses of any market in the to-
bacco belt. This announcement is au-
thorized by R. E. Sheppard, who has
operated on the Statesboro market
for the past three seasons, and who is
known far and wide as a top-notch-
er in the tobacco business.

Mr. Sheppard has secured a lot on
the corner of Bulloch and Institute
streets and will build there in the late
winter or early summer of next year
in ample time for the 1933 tobacco
season.

This new warehouse will contain
92,000 square feet of sales-floor space.
It will be built on the latest and most
modern plan, conveniently arranged
for unloading, and lighted with mod-
ern skylights, the same as the one
he operates in North Carolina, which
will give his customers the best to be
had in selling their tobacco. This
warehouse, when completed, will be
one of the largest, not only in Geor-
gia but in the entire bright belt, be-
ing more than three times the size of
any warehouse in Statesboro.

For the past three years Mr. Shep-
vard’s business has grown to such ex-
tent that he has been congested for
floor space from beginning of season
to end; and numbers of his customers
have been shut out and had to take
their tobacco to other markets. With
prospects of another set of buyers
for Staetsboro next season and a
warehouse of this size, Mr. Sheppard
will be in position to take care of all
his customers without congestion.
This new warehouse will naturally
be a drawing card for our market,
and will bring business to the other
warehouses as well.
DIRECTORS FAVOR WAREHOUSE SALE

Recommend to Stockholders Acceptance of Offer Made by Cobb & Foxhall.

10-7-37

Directors of the Statesboro Tobacco Warehouse Company at a meeting Saturday afternoon went on record as favoring the sale of the two warehouses of the company to Cobb & Foxhall, who have been identified with the local tobacco market since its opening nine years ago.

As evidence of good faith, the prospective purchasers paid over to the directors $500 in cash to apply on the purchase price in event the sale is consummated, but to be refunded in event the stockholders decline to accept the offer.

A meeting of stockholders is called for Friday of next week, October 15, to act upon the acceptance or rejection of the offer.

The Statesboro Tobacco Warehouse Company was incorporated ten years ago with an authorized capitalization of $30,000. Because of failure of a small number of subscribers to pay in their subscriptions, stock was issued only to the amount of $29,000. The cost of building and furnishing the two warehouses totaled approximately $33,000, which left an outstanding indebtedness of $7,000. During the years which have followed, this fund has been gradually retired at the same time small dividends were occasionally being paid. The last dividend, paid Saturday, was 12 per cent on the capital stock. Incidentally it was stated that all outstanding debts had been retired and a small balance left in the treasury.

The action of the directors in recommending the sale of the property is influenced largely by two causes: The present condition of the warehouse property being greatly in disrepair; and the uncertainty as to immediate forthcoming competition on the local market.

It was shown on the one hand that several thousand dollars would be necessary to place the buildings in proper repair and to furnish the needed new equipment; and on the other hand, the prospect of additional warehouses, while welcomed by the community, would seem to make it an opportune moment for the stockholders to get out of the field of competition.

As to the extent of this promised competition, authority is not given for a definite statement, but it was said by persons who are in position to know that a site has been procured by R. E. Sheppard for the building of a warehouse with approximately the capacity of two of the present warehouses. In addition, it has been given as authoritative that the Bulloch Warehouse, of which Tillman Brothers and C. R. Randolph are owners, will erect another warehouse in connection with their present new warehouse. All these prospects being matured, it is manifest that there is going to be some live bidding for tobacco business in Statesboro in the future. The directors believed that operators who are experienced in tobacco selling are in better position to own and manage warehouses than are a group of inexperienced stockholders.

So this is the situation at present: A majority of the stockholders may control in the offer to purchase; if that majority accepts the bid of Cobb & Foxhall, the sale will be made; if a majority should vote no, then the sale will be defeated. There is not believed to be any doubt that the sale will be consummated.
EXPECT INCREASE IN LOCAL POUNDAGE

WAREHOUSE FACILITIES ADEQUATE FOR VASTLY INCREASED POUNDAGE FOR COMING SEASON.

Statesboro counts herself exceedingly fortunate in her warehouse management. Cobb & Foxhall are pioneers, having come here with the opening of the market ten years ago and remained continuously on the market. They have built up a far-reaching clientele and are recognized as men of the very highest type. They know tobacco and deal openly and fairly with their patrons. There is no question in the mind of any patron who places a pound of tobacco on their floors but that the tobacco will be handled honestly and sold to best advantage. As citizens they are of the very highest type—progressive and helpful in every undertaking.

R. E. Sheppard, now owner of the mammoth new warehouse, has been operating here for the past five years, and has gained a reputation as a market builder. His patrons come from far and near, following him from other markets upon which he had operated in Georgia previous to his coming here. It is this sort of endorsement which speaks loudest for a warehousemen—those who come and come again, and tell others about it. With facilities which are far in excess of any other warehouse in Georgia, Sheppard will not be compelled to turn away any of his patrons who bring him their tobacco.

Statesboro will open her tobacco season next Thursday in far the best shape she has ever begun a tobacco season.
Several cured leaves of home-grown tobacco two feet in length were sent to the Times office yesterday by W. S. Cail, of the Hagan district. With them came the explanation that Mr. Cail planted four acres of tobacco the present season and has already gathered around 4,000 pounds. When one bears in mind that tobacco is selling today at approximately 25 cents per pound, it will be easy to see that the four acres will bring around $1,000. Mr. Cail is pleased with his experience in growing and curing tobacco.
FARMERS OF BULLOCH WILL GROW TOBACCO

LARGE ACREAGE NOW BEING PROCURED FOR THE COMING SEASON IN THE COUNTY.

Bulloch county farmers are going to grow tobacco next season to a larger extent than ever in the past. Tobacco demonstrators have been engaged for the county and are now out among the people procuring agreements to plant next season. The movement was inaugurated at a recent meeting of the Statesboro Chamber of Commerce, in conjunction with which there were present agricultural representatives from the Georgia & Florida Railway who guaranteed most hearty co-operation in the movement.

At the same time, representatives of the other two railroads entering this city—the Central of Georgia and the Savannah and Statesboro—gave cordial assurances of their support.

A committee from the Chamber of Commerce, of which C. W. Brannen was designated chairman, was placed in charge of the work and a fund is being raised among the business men of the county to procure the services of expert tobacco growers who will supervise the work throughout the county.

According to present plans, it is expected to plant not less than three thousand acres in the county. The farmers who grew tobacco the past season are loud in their enthusiasm over the proposition, and every man of them is entering into the agreement for the coming year.
Final Reports Show Statesboro Sold Most

Final figures from Georgia's tobacco market reveal that Statesboro led substantially with 18,565,640 pounds, and that the tail-ender in quantity was Sylvester with a total of 3,123,982 pounds. Attributable to the fact that much of the tobacco sold on the Statesboro market came from outside the state, she fell behind in price per pound (47.14c per pound) as against Douglas with 55.67c per pound. Average for the state was 51.51 cents per pound.

Volume for the various markets was as follows:

<table>
<thead>
<tr>
<th>Market</th>
<th>Pounds</th>
</tr>
</thead>
<tbody>
<tr>
<td>Statesboro</td>
<td>18,565,640</td>
</tr>
<tr>
<td>Vidalia</td>
<td>12,934,242</td>
</tr>
<tr>
<td>Douglas</td>
<td>12,264,842</td>
</tr>
<tr>
<td>Tifton</td>
<td>11,703,322</td>
</tr>
<tr>
<td>Blackshear</td>
<td>10,889,864</td>
</tr>
<tr>
<td>Moultrie</td>
<td>10,462,774</td>
</tr>
<tr>
<td>Nashville</td>
<td>9,940,790</td>
</tr>
<tr>
<td>Valdosta</td>
<td>8,957,562</td>
</tr>
<tr>
<td>Metter</td>
<td>7,523,241</td>
</tr>
<tr>
<td>Claxton</td>
<td>6,908,172</td>
</tr>
<tr>
<td>Baxley</td>
<td>5,964,714</td>
</tr>
<tr>
<td>Hazelhurst</td>
<td>5,926,714</td>
</tr>
<tr>
<td>Pelham</td>
<td>5,690,171</td>
</tr>
<tr>
<td>Fitzgerald</td>
<td>5,603,938</td>
</tr>
<tr>
<td>Waycross</td>
<td>5,175,786</td>
</tr>
<tr>
<td>Adel</td>
<td>4,617,846</td>
</tr>
<tr>
<td>Hahira</td>
<td>4,594,454</td>
</tr>
<tr>
<td>Quitman</td>
<td>4,300,012</td>
</tr>
<tr>
<td>Sylvester</td>
<td>3,123,982</td>
</tr>
</tbody>
</table>
FIRST HAND SALES REACH 3,629,528

Best Season in History of the Statesboro Market Closed Friday Afternoon.

Statesboro’s tobacco market closed Friday afternoon, having run the full season, with total first hand sales of 3,629,528 pounds. Add to these figures the resales—that is, tobacco bought by speculators and resold—the season’s business reaches approximately 4,000,000 pounds.

While the season just ended is not the largest in point of pounds, it is easily the best season Statesboro has ever had, the average price per pound being far above any other season.

Plans have already been announced for the building of additional warehouses for next season, which promise to practically double the present capacity. Need for these larger facilities was realized before the opening of the recent season, but there was not then sufficient time to meet the situation. However, additional space was provided in the Guards’ Armory, which helped to meet the needs of the market. Despite this, large quantities of tobacco which came here was carried away without unloading, and the market was blocked for the first two weeks.

Under the proposed plan of betterment for another season, two sets of buyers will be asked for, which will insure speedy handling of even larger quantities of tobacco.
INCREASED FACILITIES FOR THE STORAGE OF COTTON SOON TO BE COMPLETED

Added facilities for the storage of approximately eight thousand bales of cotton were begun in Statesboro Monday when construction of two immense warehouses was commenced.

J. G. Tillman, sheriff, and E. A. Smith Co., operators of the two cotton warehouses, began almost simultaneously on two separate warehouses of approximately equal dimensions. The Tillman warehouse is being built on the Holland lot heretofore used frequently as a circus ground, located west of the tobacco warehouses. Its dimensions will be 100x300 feet, and its capacity will be 4,000 bales.

The Smith warehouse is being built on West Main street, on that property formerly known as the Brannen Park, and the dimensions will be 160x180 feet, with storage capacity almost exactly equal to that of the Tillman warehouse.

The cost of the warehouses will be approximately $15,000 each, and they are expected to be ready for occupancy before the first of July.

The erection of these warehouses is made necessary by the large quantity of cotton held on storage here and in Savannah by both of the local warehousemen. Not only are the two cotton warehouses overrun, but the two large tobacco warehouses are likewise filled. These warehouses must be vacated in time for the tobacco season, which opens the latter part of July, and it is for this purpose that work has been commenced upon the two large new warehouses.
FULL LIST OF BUYERS IS NOW ANNOUNCED FOR STATESBORO'S MARKET.

Statesboro tobacco market will open next Wednesday—along with all the other markets in Georgia.

Every big company that buys on any Georgia market will be represented on the Statesboro market.

Tobacco has already begun to arrive and is now being stored in readiness for the first day's sale. Horace B. Deal, farmer living three miles west from Statesboro, was the first man to bring on a lot for the market. His contribution, comprising 1,100 pounds, came in last Friday. It is said to be a pretty tobacco as was ever seen. He will bring other tobacco on the opening day and will be a regular contributor to the daily sales. More than a hundred other farmers are now ready to bring in tobacco and are waiting only for the opening day.

Thomas A. Jones, of Savannah, who operates a half dozen farms in the vicinity of Brooklet, will hold a barbecue at one of his plantations next Tuesday evening in celebration of the opening of the market. To this celebration he has invited all the members of the Statesboro Chamber of Commerce and all the warehousemen and buyers from Statesboro, in addition to other friends from far and near. He is preparing to feed more than five hundred on chicken and pork on that occasion.

Now for the first time being made public a list of representatives for the several companies who buy on the Statesboro market. The names of the companies and their representatives are as follows:

American Tobacco Co. and J. P. Taylor Tobacco Co.—M. S. Swart, Raisin, N. C.
Liggert & Myers Tobacco Co.—B. C. Satterfield and J. H. Adams, Jr., Durham, N. C.

Many of these representatives are already well known to our people, they having been connected last year with the neighboring markets and are highly endorsed by those markets. Besides these large companies, there will be a number of independent buyers and other companies, whose representatives have not yet been announced.

Statesboro will have everything that is required to make a market—the sellers, the buyers and the facilities for adequately handling the tobacco.

The opening next Wednesday will be a fitting start for a new season of the Statesboro market.
GOVERNOR’S TALK
DRAWS BIG CROWD

Words of Commendation For
Spirit of Faith Which Prompts
Enlarged Tobacco Markets.

Statesboro’s market opening celebra-
tion Tuesday afternoon was ex-
actly what had been planned for—an
occasion to introduce to the people
of this section the enlarged facilities
for Statesboro’s tobacco market for
the season now opening.

Conservative estimates place the
number attending the celebration at
between two and three thousand. Cer-
tainly the lower estimate is conserva-
tive.

Governor Rivers and an escort of
drawing card, and it is needless to
say that he met the niceties of the
occasion in a tactful way. Introduced
by Mayor J. L. Renfroe as the go-
vernor of Georgia and not as a can-
didate, he disclaimed any intention to
color his talk with personal politics, and he
adhered strictly to that promise.

Governor Rivers and an escort of
only one or two friends arrived here
at 12 o’clock. In the party were Hon.
John G. Kennedy, Savannah, and
Dan McGill, Athens newspaper man.
The party first went to the South
Georgia Teachers College, where Dr.
M. S. Pittman carried them through
the college for a hurried inspection
of the property and operation there.

At 1 o’clock the governor was
luncheon guest of Dr. R. J. Kennedy
at the Tea Pot Grille, at which were
present a number of local citizens,
members of the Chamber of Com-
merce.

Preceding the speaking, which be-
gan at 4 o’clock, a concert was ren-
dered by the Fireman’s Band, Sa-
vannah, directed by Capt. Clancy,
this service having been volunteered
as an aid to the occasion.

The public meeting was held in the
new Sheppard warehouse. Alfred
Dorman, of the Chamber of Com-
merce committee, called the crowd to
order and introduced Mayor Renfroe,
who proceeded with the formal cer-
emony of introducing Governor Rivers.

Governor Rivers congratulated the
people of Bulloch and surrounding
counties “for their enterprise in de-
velling tobacco production as one of
Georgia’s richest economic resources.”
He said the present state adminis-
tration “is seeking in every way possible
to help develop not only the economic
potentials of Georgia, but to im-
prove the living conditions of its peo-
ple. To that end, we have undertaken
and set in motion in the last eighteen
months a program the results of
which already have justified the ex-
penditures that made it possible.”

Almost immediately after the close
of his address the governor left to
return to Atlanta.

The closing feature of the day’s
program was the dance in the big
Sheppard warehouse in the evening,
beginning at 9 o’clock and continuing
till near midnight. More than three
thousand persons attended, most of
them spectators. Music was furni-
shed by Carl Collins’ band.
Editor of the Times,

Dear Sir: I enclose a clipping from the Savannah Morning News which I wish you would copy in your paper. The growing of tobacco in Bulloch county I think would be the best step our farmers could make, as I have resided in the counties that grow it on a large scale and know what it means to a community. It is a quick crop, and by planting peas the last plowing, the land can be brought up without the use of fertilizers, or you can get a good hay crop.

I would be glad to see the farmers get interested, and would suggest that we secure a little funds in some way and get seed and give the farmers enough to plant a few acres, as many as they will agree to plant. We can secure a supervisor for the entire county, who could give us instructions at a small cost, and once we got started we will hardly stop growing it.

Yours truly,

J. F. FIELDS.

(Savannah Morning News.)

Because of the boll weevil and other pests that threaten the cotton crop, the Central of Georgia Railway agricultural department five years ago set about developing some other staple crop upon which the farmers in its territory might depend.

First experiments were not satisfactory, but methods were changed and improved and the experience gained was turned to good account with the result that the 1918 tobacco crop was highly profitable.

Agricultural Agent J. F. Jackson of the Central has prepared a statement concerning the crop, the cost of making it and the returns received from it, as follows:
HAVE PROSPECTS
TWO SETS BUYERS

Local Delegation Contacts Buyers at Conference in Durham First of Week

Statesboro's claim for two sets of tobacco buyers for the 1939 season met with a rather favorable reception when presented to the leaf department of the big five tobacco buying interests at a conference held in Durham, N. C., the first of the present week. Statesboro's claims were represented by Dr. R. J. Kennedy, C. P. Olliff, and Byron Dyer.

R. E. Sheppard, W. E. Cobb and H. P. Foxhall, operators of the two local warehouses, have been in touch with the representatives of the various buying interests for some time and had also been given some encouragement toward expecting the second set of buyers for the coming season. These warehousemen accompanied the Statesboro committee in presenting the matter at the Durham conference.

The American Tobacco Company and Liggett and Meyers Tobacco Company expressed a sincere appreciation for the quality of tobacco purchased in Statesboro and the former black seed cotton belt, and stated that if other companies put additional buyers in Statesboro, they would also. Neither of these companies desired to be the first to name the buyers for the second sale. They did assure the committee that the situation is being considered and that Statesboro is in favorable position for additional buyers.

The representative of the R. J. Reynolds Tobacco Company went so far as to say their company had already tentatively assigned the second buyer for Statesboro, provided the other companies did likewise.

Definite statements from all the companies may be made following the tobacco meeting at White Sulphur Springs today and tomorrow. The opening date will be set and probably announced Friday morning. Indications are that the Georgia markets will open either on July 20th or 27th.
**History of Sales During Eleven Years Operation**

### 1938 BANNER YEAR ON LOCAL MARKET

Most Poundage Sold and Highest Average Price Paid Per Pound.

(By BYRON DYER, County Agent.)

A review of the tobacco market in Statesboro reveals that 1938 was the banner year as far as poundage sold, dollars returned and price per pound goes. The 1938 sales moved 5,136,320 pounds for $1,099,143.69 for an average price of $19.65 per hundred.

The low year out of the eleven the market has operated was 1932, when first-hand sales moved only 527,504 pounds for $41,055.55, an average of $7.78 per hundred.

The lowest price per pound year was 1931, when the 1,312,582 pounds sold for an average of $6.24 per hundred.

During the eleven years the Statesboro market has been operating 30,987,294 pounds of first-hand tobacco have been sold, which sales have returned the growers $4,742,964.18.

The yearly sales and income, along with the price per pound are:

<table>
<thead>
<tr>
<th>Year</th>
<th>Lbs. Sold</th>
<th>Income</th>
<th>Av.</th>
</tr>
</thead>
<tbody>
<tr>
<td>1938</td>
<td>2,306,238</td>
<td>$248,246.07</td>
<td>10.76</td>
</tr>
<tr>
<td>1939</td>
<td>2,264,932</td>
<td>$333,304.12</td>
<td>14.72</td>
</tr>
<tr>
<td>1936</td>
<td>3,329,064</td>
<td>$296,542.25</td>
<td>8.91</td>
</tr>
<tr>
<td>1931</td>
<td>1,312,582</td>
<td>$113,190.96</td>
<td>6.24</td>
</tr>
<tr>
<td>1932</td>
<td>527,504</td>
<td>$41,055.55</td>
<td>7.78</td>
</tr>
<tr>
<td>1933</td>
<td>2,399,432</td>
<td>$262,732.84</td>
<td>10.95</td>
</tr>
<tr>
<td>1934</td>
<td>1,688,398</td>
<td>$256,548.61</td>
<td>15.65</td>
</tr>
<tr>
<td>1935</td>
<td>3,102,164</td>
<td>$558,947.74</td>
<td>18.02</td>
</tr>
<tr>
<td>1936</td>
<td>3,629,528</td>
<td>$678,969.75</td>
<td>18.70</td>
</tr>
<tr>
<td>1937</td>
<td>4,340,592</td>
<td>$944,282.60</td>
<td>19.51</td>
</tr>
<tr>
<td>1938</td>
<td>5,136,320</td>
<td>$1,099,143.69</td>
<td>19.65</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>30,987,294</strong></td>
<td><strong>$4,742,964.18</strong></td>
<td></td>
</tr>
</tbody>
</table>

Prior to the opening of the local market tobacco was shipped to Mullins, S. C., or the lower part of Georgia and sold. Tobacco was grown in the county more than ten years before a market was established in Statesboro.
History of the Statesboro Tobacco Market
Hold Annual Meeting
Tobacco Board of Trade

The 1949 annual meeting of the Statesboro Tobacco Board of Trade will be held Monday, July 25, at ten o’clock at the Cobb & Foxhall brick warehouse. At this meeting the members, composed of warehousemen and buyers, will adopt the 1949 sales card, elect officers for the new year and set up market regulations for the auction season which opens the following day.

The present officers of the Statesboro Tobacco Board of Trade are H. P. Foxhall, president; Fred Cash, vice-president, and Robert Donaldson, secretary.
How Bulloch County Entered Tobacco Field

Grew Small Area in Early Stages

From 10 Acres in 1917, Tonnage Is Expected to Be Five and One-Half Million Pounds.

NOTE.—The article which follows was prepared especially for the Bulloch Times by Byron Dyer, Bulloch county agent, and was published first in our special tobacco edition of July 21, 1938.

Bulloch county has about 6,000 acres of tobacco planted for 1939, that is about 175 per cent normal, which means that the tonnage from this crop should approximate 5,500,000 pounds.

Back in 1917 E. L. Anderson, T. H. Cook and some others grew some tobacco in Bulloch, but from the outcome of those earlier crops they evidently grew the “gypsy” variety: it did not stay long in the same areas.

The indications are that the type, variety, or kind of tobacco grown in this section did not speak loud enough in dollars and cents for the enterprise to take its rightful place until in the early twenties.

The lack of a market close enough to send the weed after harvesting held the progress of the crop in the Bulloch farming system down. The western part of the county grew a heavier acreage in the early days of the enterprise and sold the crop at Metter.

Ten Acres Tobacco Planted in Bulloch in 1917

In 1917 there were about 10 acres of tobacco planted here. In 1918 Dr. R. J. Kennedy, W. R. Anderson, J. H. Anderson, the Starlings and others joined in on the new enterprise. The acreage planted in Bulloch grew rapidly in 1919 and 1920, but the reverse in price to the lowest level it had ever been, stopped the progress.

It was during this time that the famous story was told about the tobacco grower carrying two extra chickens to market to pay the difference between the price received for his tobacco and the warehouse charges.

The weed took on new life and boomed to about 3,200 acres in Bulloch in 1929, only to fall back to some 1,500 to 1,700 acres in 1930, 1931, and 1932.

In 1918, when Bulloch had about 50 acres of tobacco, two markets were opened in Georgia, one at Douglas and one at Abbeville, with one set of buyers between them. The Bulloch county crop was sold at these two markets.

With the establishing of the market at Statesboro in 1928 the enterprise took on some indications of being a permanent part of the farming program.

Market Prices of Tobacco

Control Production of Crop

The effects of the annual returns from tobacco is not any different from the returns from any other phase of the farming program. When the price is high, the production soon becomes heavy, and when the price is low, the production and interest wanes. Until the market was established in Statesboro, most business men and farmers felt that tobacco was just another transient crop from a promotion scheme and that it would only last until the transient need for the promoters had passed.

Bulloch county at one time grew one-eighth of the sea island cotton that was produced in the world. Soils adapted to black seed cotton are also adapted to tobacco in the main, according to many of the leading tobacco buyers and exporters. The Imperial Tobacco Company recognizes this fact. However, Bulloch has other soils adapted to tobacco culture. The majority of the soils in the county are of the Tifton pebbly series, Norfolk loam and sand loam, all of which are good tobacco soils.

With the crop control program in 1934 came even more stability in the weed production. Starting with some 2,000 acres four years ago, the industry has grown gradually as the farm program would permit until it has now reached almost 6,000 acres. Low prices such as existed in 1933, or wet years such as 1931, held down the expansion of the crop materially.

With good soil for tobacco and an adapted climate along with other factors pertinent to tobacco production, expansion can be anticipated in Bulloch county. The crop has found a place along with cotton and soybeans in the economic structure of the farming business of Bulloch county farmers.

Three Popular Brands Grown in Bulloch County

The flue-cured type of tobacco, frequently spoken of as bright leaf, is the kind grown in this section. It is used largely in the manufacture of cigarettes, smoking and plug tobacco, and for export. The bright color of the leaf is due mainly to the character of the soil upon which it is grown and to the method of curing. The varieties used in growing flue-cured tobacco in Bulloch county are largely Gold Dollar, Bonanza, and Virginia Bright Leaf.

Originally the brick furnaces and flues were used to cure the tobacco. Today oil burners are replacing the
Information Concerning Growing of Tobacco.

The bed should be prepared and planted not later than January first. The bed should be selected in a rich, low land, well drained and prepared by being well burned by putting logs and large wood that will heat the land. After the land has cooled, dig or spade the land thoroughly, pulverising same by raking off all roots and trash. Then cover the bed, which should be about 10 feet square for planting 4 acres, with well rotted stable manure all over about one-half inch thick, which should be thoroughly mixed with the soil. Then put about 50 pounds of 8-3-3 fertilizer evenly on bed and rake in the soil, having the bed level and well-raked. Put a table spoonful of tobacco seed in one-half gallon of dry wood ashes; run all through a common flour sifter two or three times, leaving them well mixed, then sift over the entire bed as evenly as possible.

That concludes the planting. You must protect the bed from frost by placing curbing or logs around same so as to be above the level of the ground about 8 or 10 inches, then placing a few slats across from the curbing; you then cover over with cheese cloth. The plants should be ready to set about April first.

I have made arrangements to furnish seed free to any one that wants to try a few acres. In my opinion it is the safest thing we can do for a money crop. I think we have land in Bulloch that will grow very fine tobacco. I would be glad to talk with any one that would be interested, giving what experience I have. I am very anxious to see the farmers get together on trying it out.

Yours truly,

J. F. FIELDS.
INTERESTING HISTORY OF LOCAL TOBACCO MARKET

CAPITAL STOCK OWNED LOCALLY

MARKET SUCCESSFULLY OPERATED SINCE OPENING FOR THE SEASON OF 1928.

The Statesboro Tobacco Warehouse Company was organized October 1, 1927. Work on the two warehouses was begun in the winter and completed in the spring. The first market was opened in the summer of 1928.

In the fall of 1927 the charter for the Statesboro Tobacco Warehouse Company was granted in the superior court of Bulloch county by Judge H. B. Strange. The petitioners listed were: Cecil W. Brannen, Hinton Booth, Howell Cone, Fred W. Hodges, R. J. Kennedy, S. W. Lewis, J. L. Mathews, S. L. Nevis, C. P. Olliff, John C. Parrish and Brooks Simmons. Thirty thousand dollars worth of stock was sold locally, and Cecil W. Brannen was made president of the company.

The two large warehouses 116x300 feet were built under contract by S. J. Proctor. The first warehouse was finished in February, 1928, and the other in the late spring of the same year. The land upon which the warehouses stand was given to the Statesboro Tobacco Warehouse Company by the Georgia and Florida Investment Company. The Georgia and Florida Investment Company purchased the land from the Holland estate. Warehouse No. 1 faces on College street and extends back on Fair street one block. Warehouse No. 2 faces on Institute street and runs back on Fair street one block.

The cost of the two buildings ran to almost $40,000, and the difference between the stock and the cost has been paid by the earnings. The final payment on the warehouses was made last summer, 1934, and also a 4% dividend was declared. Dividends have been declared from time to time during the seven years the market has operated here. At present there are approximately 150 stockholders.

In 1928 warehouse No. 2 was leased to Messrs. Holt & Cobb, who had a ten-year lease. Warehouse No. 1 was leased to H. W. Gauchat for a period of five years. Gauchat came to Statesboro from Clarksville, Tenn., and Holt & Cobb from Rocky Mount, N. C. At the termination of the Gauchat lease, warehouse No. 1 was leased to Cobb & Foxhall, a firm composed of H. P. Foxhall and W. E. Cobb. They cancelled their old lease and leased warehouse No. 1 for five years. Warehouse No. 2 was leased to R. E. Shepard, of Kinston, N. C.

As the eighth season opens the president of the Statesboro Tobacco Warehouse Company is Dr. R. J. Kennedy, who succeeded Cecil W. Brannen upon his death. S. Edwin Groover is secretary and treasurer. The directors of the company are: R. J. Kennedy, S. Edwin Groover, Hinton Booth, Chas. E. Cone, Alfred Dorman, C. P. Olliff, S. W. Lewis, Grady Johnston, Jake Fine. Hinton Booth is attorney for the company.
LOCAL SALES PASS MILLION AND HALF

RECEIPTS EXCEED EXPECTATIONS OF MOST SANGUINE AT OPENING OF SEASON.

When Statesboro’s tobacco market closed Tuesday at noon, total first sales for the season had reached exactly 1,649,754 pounds, a figure in excess of the most sanguine forecasts at the outset of the season.

While prices had gradually declined during the closing days, as the quality of tobacco had likewise declined, the average price for the season was entirely satisfactory. So far the final average for the season has not been published, however it will be somewhere near 16 cents per pound. This estimate is based upon the weekly averages, which were as follows:

First week $19.74; second week $15.98; third week $12.30. These will give an average in excess of $16 per 100 pounds.

Sales on the Statesboro market are as follows:

First week 407,244
Second week 731,798
Third week 418,994
Monday sales 41,708
Tuesday sales 49,910

1,649,754

Statesboro is happy over the outcome of the season, especially in view of conditions generally throughout the tobacco belt. Official figures issued by the state department of agriculture reveal that poundage on the local market up to last Friday night exceeded that of seven other Georgia markets, as follows: Waycross 407,316; Pelham 440,494; Metter 699,118; Baxley 751,098; Hazlehurst 868,660; Hahira 984,252, and Adel 1,210,776.

Blackshear, which has heretofore been among the larger markets of the state, sold up to Friday night only 1,763,856, and Vidalia, heretofore one of the bigger markets, had sold only 1,654. These last figures are given only to show the general conditions in the tobacco belt, by which comparison Statesboro’s market will be the better appreciated. Both warehouses will be operated next season by the same owners who operated them so successfully the past two seasons, which is a source of gratification to the people of this community.
LOCAL TOBACCO MARKET IS OPEN AFTER THRILLING START

PRICES RUN SO FAR ABOVE LAST YEAR THAT GROWERS ARE SMILING BROADLY.

It was a great tobacco opening in Statesboro Tuesday! The greatest in the history of Statesboro's market. And there was a reason for it—two reasons, perhaps—tobacco was better and prices corresponded with the grades. This condition brought to the growers' faces the sign of the dollar mark—broadened and expanded—the smile that lasts.

With receipts somewhat below those of last year—perhaps not more than 150,000 pounds—the prices started high at the outset and kept jumping. Tobacco that last year sold at 3 or 4 cents, showed sales tickets of 10 and 12 cents Tuesday. Tickets went as high as 74 cents, though that was a rare sight. A good many ran around 30 to 40 cents, and the bulk of them showed between 16 and 25 cents. It is as near correct as one could be to say that the average was 18 cents or more.

Could you wonder that everybody smiled? It was really better than the growers had hoped for. They didn't know exactly how much to expect. It was so much better than they expected that they were surprised, perhaps. It was a pleasant surprise.

So far as was learned, not a single ticket was turned—that is, not a bid was rejected by the seller—and not a single basket was moved from its line. This was in great contrast to last year, when it was a common sight to see the grower moving his tobacco out of line, and even loading it into trucks to be carried away to other markets; and when mutterings were heard on every side.

Statesboro market is open for the 1929 season, and the growers are feeling good about it. When the growers feel good, then everybody else feels good.
Local Tobacco Market Opens Next Thursday

Statesboro, Georgia’s largest tobacco market, will be ready for the chant of the auctioneer Thursday, July 24, when the weed market will open for its 20th season. The entire 485,000 square feet of warehouse space on the local market is now being made ready for the opening. The warehousemen and others connected with the houses are here making last minute arrangements, repairs and cleaning up. The market will again have two sets of buyers, as last season.

Statesboro is second to no other market in Georgia and Florida in floor space and in pounds sold. It is truly first in the Georgia-Florida belt.

W. E. Cobb, one of the present warehousemen, helped establish the local market in 1928. Since then he has taken on another partner, H. P. Foxhall, who has been here for some fifteen years. They have two houses of their own, rent two from Walter Aldred and one from Joe G. Tillman.

R. E. ("Bob") Sheppard came here shortly after the market opened in the early ‘30s and has as his partner Albert Breman. Several years ago he built the largest flue-cured warehouse in the county here, covering 105,000 square feet. Last year they built another house here even larger, covering about two a half acres.

Through the early days of the local market, these warehousemen helped materially to develop the market and to advertise Statesboro as a leading market of this belt.

Two years ago another new house was added. Cecil Wooten and Norman Swain will operate this house this season. They have added their"ntentious Deys.

The Tobacco market has been opened.

Tobacco was grown here in Bulloch county several years (to be exact 11 years) prior to the opening of the market here. This early tobacco was sold in South Carolina and earned southern part of the state. From the few acres planted in 1917, the crop expanded materially until blue mold appeared and killed the plants in 1931 and 1932. During the depression period and low prices, the crop was held down. Along came the AAA control program that continued to hold the acreage down.

Bulloch county has more than 6,200 acres allotted it now, and most of it is planted again this year. This compares favorably with the original allotment of some 1,700 acres in 1933.

Bulloch county’s 1947 crop got off to a bad start. The early spring freezes killed the plants or left them in a weakened condition to where the first blue mold attack finished them off. Plants were procured from every source possible, many of which were inferior in quality.

Recent favorable weather has improved the crop exceptionally well until today the some 1,600 tobacco growers in the county will be in position to market above a normal crop of tobacco in poundage and quality. Indications are this crop is curing out well. The poundage should be near the record crop of 1946. Many growers report having the best crop they have grown. Some is late and may not come through.

With a good crop prospect, efforts are being made to make the market just as strong as ever. The Chamber of Commerce is doing considerable advertising of the market. WWNS, the local radio station, is giving data on the market in the station announcements, reminding the listeners that the market is the largest and best in the state; the Junior Chamber of Commerce is planning special entertainment programs, and the business men are co-operating with the warehousemen, newspapers and others in building the market stronger.

TOBACCO MARKET HAS LIVE OPENING

Every Prospect Promises Another Record-Making Season For Local Market

First baskets today: New Statesboro, 52 cents; Sheppard’s No. 2, 48 cents.

Today’s chant began promptly at 9 o’clock with one set of buyers bidding at the Sheppard new warehouse on Zetterower avenue and the other set at the warehouse of Swain and Wooten, near the Central Depot. Having much larger floor space, the Sheppard house will have practically continuous sales, alternating between the old and new houses.

After an hour and a half at the Swain-Wooten house today, that set of buyers transferred to the Cobb & Foxhall warehouse. By the system adopted buyers will alternate at fixed intervals between the various warehouses.

The market opened with every indication that it will be Georgia’s leading market for another year. The tobacco was clean, well graded, being delivered fast, there were two full sets of buyers on the sale, all the 485,000 square feet of floor space ready and the multitudes of people gave rise to the belief that the market was off to the best and smoothest start in years.

The Statesboro market has moved more than 88 million pounds of tobacco during the 19 years of its operation, and there is every reason to believe that the market will pass the 100,000,000 pound mark during the first twenty seasons.

Price support organizations are in effect this season, which should prevent the normal decline later in the season. Local growers have complained in most of the years gone by about the late season decline in prices and are welcoming the relief promised by the support program.

With a good quality of tobacco, selling good, two sets of buyers without any delay, a price support program that works, growers, warehousemen and business men all were happy as the market opened here this morning.
Local Tobacco Market
Operate on Large Scale

Statesboro tobacco market will open Wednesday with two
sets of buyers and warehouse facilities second to no market in
Georgia. Representatives of all the warehouses and others in-
terested in the local market feel sure that there is no doubt about
the second set of buyers opening the sale this year. Most of the
buyers for the various domestic, exporting and independent com-
panies are listed with the warehousemen.

R. E. Sheppard and Aulbert Brannen are completing a warehouse on
Zetterower avenue even larger than the house they have operated during the
past few seasons. The new house has some 115,553 square feet in it.
The old house has only 105,000 square feet, the largest warehouse in the
flue-cured belt until this year. The new house gives Statesboro the
equivalent of eight sales floors for this season.

Norman Swain, S. L. Garner, Cecil
Wooten and Don Flowers are back
again this year to operate the New
Statesboro Warehouse, which has
some 70,000 square feet of sales
floor.

H. P. Foxhall and W. E. Cobb have
renovated the Tillman cotton ware-
house and made it ready with some
70,000 more square feet of sales floor.
This house was built for a tobacco
warehouse but has been used to store
cotton in during the time when only
one set of buyers was working the
market. They will operate the same
floor space of their own and of Wal-
ter Aldred's again this season.

The warehouses ready for this sea-
son will give Statesboro some 485,000
square feet of floor space.

Bulloch county's tobacco crop on
an average is reported the best ever
grown here, and the largest. There
are more than 6,000 acres in tobacco
in the county this year that should
produce at least 6,000,000 pounds.
The trade territory of the Statesboro
market will produce, from all indi-
cations, some 15,000,000 to 18,000,-
000 pounds.

The local market has moved near
10,000,000 pounds per season for the
past two seasons with one set of
buyers and a partial set part of the
time. It is expected to move this
figure to near the 15,000,000-pound
market with two full sets of buyers
and the adequate floor space now
available.

The Statesboro market opened in
1928 with 2,306,283 pounds which sold
for $10.76 per hundred, or $248,246.07
for the crop. In 1932 the market hit
the low of 527,504 pounds for $7.78
per hundred average. Since then the
market has grown gradually, with
only a drop from time to time due to
poor crops. The 1944 sales were 9,-
028,848 pounds for an average of
$34.80 per hundred and the 1945 sales
were 10,184,984 pounds for an average
of $38.34.

Most of the Bulloch county crop
will have been cured out by the time
the market opens. Lots of the tobac-
co should stay in the pack longer than it will be possible to hold it if
it is to reach top quality. Other-
wise, the local weed growers are
ready for the market to open with
their biggest and best crop of tobacco.
LOCAL TOBACCO SALES REACH 2,684,192 LBS.

FARMERS OF THIS SECTION REAP HARVEST OF $289,199.04 IN THIRTY DAYS.

Statesboro’s tobacco market closed yesterday after having been open for four weeks, with total sales of 2,684,192 pounds. Cash paid for this tobacco totalled $289,199.04.

And thus Statesboro’s market has established itself in one season as one of the important markets of the state. Approximately $75,000 per week for four weeks, during the very dulllest season of the year, has had a stimulating effect on business, despite the depression in the price of tobacco.

Statesboro comes to the end of her first season in high spirits at having made a record for a new market. She rejoices that the people of this entire section have found our market safe and dependable, and that our farmers, though disappointed at the prevailing prices of tobacco everywhere, are satisfied at the results on the local market.

And now the groups of tobacco people are getting out for their homes and for other markets. Inside of an hour after the close of yesterday’s sales, the floors of the two warehouses were being swept and put in order, and the employees were packing their grips and saying their good-byes. Today they are most of them off for the markets of North Carolina with pleasant assurances of their return next year.

Statesboro has appreciated her coterie of tobacco people. They have adapted themselves to affairs here and have made friends in our social organizations and churches. We are glad they are coming back, and next year will find the Statesboro market going still stronger. In a few years Statesboro will rank with the leaders in the tobacco markets of the state.
LOCAL TOBACCO SALES TOP RECORD

With Four Million Pounds Above Last Season, Total Leads Every Georgia Market

(By ROBERT DONALDSON)

The Statesboro tobacco market closed the 1951 auction season last Friday establishing a new high record for Georgia. More tobacco was sold on the Statesboro market this season than has ever been sold on a market in Georgia in one season.

Through Friday, the market here had sold 16,369,958 pounds, which brought $6,846,955.28, as compared to 12,248,524 pounds sold last year.

The 1951 season marks the fourth consecutive year that Statesboro has led all Georgia and Florida markets. Statesboro took over the lead in 1946 when 14,670,367 pounds were sold. In 1947 Douglas led the state.

Gross sales in Georgia by markets:

<table>
<thead>
<tr>
<th>Market</th>
<th>Pounds</th>
<th>Average</th>
</tr>
</thead>
<tbody>
<tr>
<td>Adel</td>
<td>6,180,294</td>
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<tr>
<td>Baxley</td>
<td>6,402,479</td>
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<td>Blackshear</td>
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<td>Claxton</td>
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<td>Douglas</td>
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<td>Hazlehurst</td>
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<td>5,260,679</td>
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<td>Metter</td>
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<td>Sylvester</td>
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<td>Tifton</td>
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<td>Valdosta</td>
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<td>Vidalia</td>
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<tr>
<td>Waycross</td>
<td>6,002,675</td>
<td>$47.90</td>
</tr>
</tbody>
</table>

Total Georgia 167,827,820 $45.63
LOCAL TOBACCO SKIES CLEARING

Uncertainty About Buying Forces Seems to Have At Last Been Brought to End

With one or two additional companies represented on the floors with this morning's sales, and sales in progress at two warehouses, Statesboro's tobacco situation appears to be coming out of confusion.

Since the opening of sales two weeks ago there have been two flashes which proved disappointing. Assurances had been given in advance, it is said, that an extra set of buyers would be sent here with the beginning of the second week if conditions warranted. The day before the expected arrival of these new buyers South Carolina's governor threw a bomb into the situation with a threat to radically change the manner of preparing tobacco for market in that state. This threat manifestly brought about a change. Though additional buyers were here and walked with the sales group, none of them bought. The attempt at double sales was thereupon called off. Three days later another attempt was made, with practically the same results.

In the meantime three warehouses here have been jammed with tobacco daily, with millions of pounds unsold.

Adding still other confusion, came the strike of employees of the Georgia & Florida railroad, which handles most of the tobacco from throughout this entire section. Cars loaded on the tracks of that road Tuesday were not moved, and it became necessary to truck the tobacco across town and deliver it to the Central for shipment. This situation has not yet been entirely cleared, though prospects are said to be bright for an early adjustment of that matter. Meanwhile all tobacco sold on the local market is being moved promptly.
MANY FROM STATESBORO WITNESS TOBACCO SALES

A hundred or more persons from Statesboro and vicinity attended the opening of the tobacco market at Metter Tuesday and witnessed the sales. It was a live day for Metter, there being estimated to have been more than 1,000 persons present at the opening of the market. The reports indicate sales of approximately half a million pounds at an average price around 20 cents per pound, which totals $100,000. Many Bulloch county farmers had considerable quantities of tobacco in the sales and are much enthused over the prices obtained.

Metter has two big warehouses and both of them were filled on the opening day. So great was the crush that the salesmen were not able to handle all that was in the warehouses and were forced to carry a large amount of it over for the next day’s sales.
MARKET BLOCKED

SInce Opening Day

Sales For First Five Days Indicate a New High Record For Present Season.

OFFER NO HOPE FOR ADDITIONAL BUYERS

Prompted by the overflowed condition of the local tobacco market, which as existed from the opening date, an urgent telegram was dispatched Wednesday to the tobacco association having control of the assignment of buyers asking for relief. This telegram was signed by Mayor J. L. Renfroe, C. E. Cone, president of the Chamber of Commerce, and by C. P. Olliff, of the Sea Island Bank, and R. J. Kennedy, of the Bulloch County Bank.

Statement is made this morning that replies so far received offer no immediate hope for relief to additional buyers.

Pounds sold, 1,315,286
Average per pound, 25.20

The foregoing figures, given us Wednesday afternoon by Sales Supervisor J. B. Carlisle, embrace sales for the first four days—Thursday, Friday, Monday and Tuesday. Add to these Wednesday's sales, which had not at that moment been ascertained, and the total for the five days in Statesboro market will be seen to approximate a million and three-quarter pounds. In addition, it is estimated that there is possibly a million and a half pounds on the floors at the present moment.

Tobacco has continued to pour in every day, to the extent that the sales of each day make little impression upon the quantity of tobacco on the floors each succeeding morning.

Discussion of the possibility of additional buyers has elicited the fact that other markets throughout the state are apparently in the same condition, even those markets which already have two sets of buyers being as greatly congested as is the Statesboro market. In the meantime some impatient sellers have withdrawn small quantities of tobacco and gone to other markets, it is understood;

and still other growers from this vicinity have gone elsewhere without coming to Statesboro, only to find they were in no better condition as to prompt service.

At the present moment the Statesboro market is a brisk scene—lots of tobacco being sold each day and lots of new tobacco coming in. It looks like Statesboro market will easily go ahead of last season, when sales ap-
A worthy effort has been made by disinterested persons to assist the farmers of Bulloch county in the growing of tobacco as a sort of substitute for cotton as a money crop.

Mr. J. F. Fields has even gone so far as to offer to provide seed free to those who are willing to give it a trial. His motive is entirely disinterested, in so far as direct profit to himself is promised. He believes that tobacco growing will be profitable to the farmers, and that the demand for lands will increase, and the county be generally benefitted. He is right, as well as patriotic.

The growing of tobacco requires skill and knowledge which an inexperienced farmer does not possess. For this reason it is not deemed wise for an individual to go largely into the industry. It has been suggested, however, that a sort of co-operative organization could easily be maintained in a community, and the farmers could thus gradually come to understand the culture of tobacco. There have recently been advertisements in our columns of those in seek of employment who are experienced in the tobacco cultivation. It might be that a half dozen farmers could join together and divide the expense of an overseer, where one man did not care to go largely into the business himself, and thus get the work started.

It is worth thinking over. Mr. Fields stands ready to help in the matter in any reasonable way. It would be worth while to talk over the matter with him.
NEW HIGH RECORD
ON LOCAL MARKET

Two Warehouses Overflowed on
Opening of Market Here
Tuesday Morning

Statesboro's 1936 tobacco selling season opened Tuesday with much enthusiasm, though no elaborate program was planned for the opening. Both warehouses were jammed to capacity at the opening, and selling was brisk both Tuesday and Wednesday. For these two sale days the Statesboro market sold in the neighborhood of 500,000 pounds of tobacco.

The opening sale Tuesday began in the Cobb-Foxhall warehouse, where the auction went into mid-afternoon. Only a few rows were sold in the Sheppard warehouse and the figures for the opening day gave Statesboro a total of 248,000 pounds, which sold at an average of 21 cents. Good tobacco was considerably higher than last season. The poor grades however were lower than 1935. The top price paid on the opening day was 66 cents per pound. The offerings were mostly sand lugs, though some good tobacco was brought to market.

Wednesday the sales continued in the Sheppard warehouse, and for the first time in the nine year's of Statesboro's tobacco selling history a third warehouse was used when the overflow was sold at the National Guards' Armory. Tuesday's sales approximated 250,000 pounds, with the price averaging about like the opening day.

Today's sales began in the Cobb-Foxhall warehouse. Though it is not expected the market will sell near the poundage today that was offered the first two days, selling is brisk and the price continues to hold up.

Prices Tuesday, Wednesday and today ranged from 2 cents to 40 cents, with the better grades selling around 30 and 35 cents. Some exceptional averages were made during the first three days and a large number of growers averaged in the neighborhood of 35 cents.

Miss Tory McCorkle, of Register, sold 528 pounds which brought $185.90, an average of $35.21 per 100.

J. S. Sanders, of Brooklet, sold 1,432 pounds for $495.54, an average of $34.69 per 100.
NEW ORGANIZATION FOR FARMERS WAREHOUSE

2-21 1929

Patrons of the Farmers’ Warehouse in Statesboro will be interested to learn of the re-organization of the operating force for the coming year. The new member of the firm is H. G. Juett, of Greenville, N. C., who joins with Messrs. Gauchat and Bishop who had charge last year. Mr. Juett is an experience warehouse man and will be a valuable acquisition to the local tobacco market. Messrs. Gauchat and Bishop last year made many friends among the tobacco growers and will be better able the coming year to serve their patrons.
New Warehouseman Asks for Business

In our advertising pages there will be observed today the announcement of R. E. Sheppard, the new tobacco warehouseman who comes to Statesboro for the season beginning next Tuesday. Mr. Sheppard, who will occupy the old Holt-Cobb warehouse, hereafter to be known as the Sheppard warehouse, comes to this market with the very highest endorsements as a warehouseman. He operated the Tapp warehouse at Claxton for a number of years, and made a lot of friends and customers on that market. He comes from North Carolina and has had a life-time experience in the tobacco business. Besides that, he has been operating in Georgia for the past ten years and is recognized as one of the best judges of tobacco in the business and has the reputation of backing his judgment on the sales, which insures the growers the highest market prices for their tobacco.
TOBACCO SALES IN GEORGIA BRING AVERAGE PRICE OF 14.30 CENTS PER POUND.

Atlanta, Ga., Aug. 14.—Over eighteen million pounds of tobacco were sold in South Georgia last week, bringing the growers an average of 14.30 cents per pound. This compared with 7,643,246 pounds sold during the second week of last season at an average price of 9.9 cents per pound.

The Hahira market paid the highest average price for the week—an average of 15.69 cents per pound for 848,450 pounds. The official figures of H. K. Ramsey, statistician of the State Department of Agriculture, showed the Tifton market leading in volume, with a total of 2,743,510 pounds disposed of at an average of 15.40 cents per pound.

The department has not compiled an official average price per pound for the first week’s sales. Ramsey said he had been unable to determine the figure because all reports had not been received from the markets.

The Valdosta and Nashville markets sold more than two million pounds of the bright leaf last week. Douglas, Blackshear and Moultrie sold more than one million pounds.

The following table prepared by Statistician Ramsey shows the week’s sales on the various markets with the average price:

<table>
<thead>
<tr>
<th>Markets</th>
<th>Pounds</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Adel</td>
<td>617,526</td>
<td>13.45</td>
</tr>
<tr>
<td>Baxley</td>
<td>565,304</td>
<td>14.19</td>
</tr>
<tr>
<td>Blackshear</td>
<td>1,860,725</td>
<td>14.62</td>
</tr>
<tr>
<td>Douglas</td>
<td>1,817,148</td>
<td>13.56</td>
</tr>
<tr>
<td>Hahira</td>
<td>848,450</td>
<td>15.69</td>
</tr>
<tr>
<td>Hazlehurst</td>
<td>639,150</td>
<td>14.29</td>
</tr>
<tr>
<td>Metter</td>
<td>467,362</td>
<td>13.08</td>
</tr>
<tr>
<td>Moultrie</td>
<td>1,538,618</td>
<td>13.15</td>
</tr>
<tr>
<td>Nashville</td>
<td>2,153,482</td>
<td>14.80</td>
</tr>
<tr>
<td>Pelham</td>
<td>153,893</td>
<td>10.60</td>
</tr>
<tr>
<td>Statesboro</td>
<td>624,284</td>
<td>13.06</td>
</tr>
<tr>
<td>Tifton</td>
<td>2,743,510</td>
<td>15.40</td>
</tr>
<tr>
<td>Valdosta</td>
<td>2,542,394</td>
<td>14.57</td>
</tr>
<tr>
<td>Vidalia</td>
<td>895,804</td>
<td>13.33</td>
</tr>
<tr>
<td>Waycross</td>
<td>540,822</td>
<td>14.22</td>
</tr>
</tbody>
</table>

State total 18,062,367 14.30
ORGANIZING ACREAGE FOR TOBACCO CROP IN BULLOCH

Considerable activity is reported in the organization of tobacco growing throughout the county. E. G. Cromartie, recently from Jeff Davis county where he had experience in the growing of the crop, has been signing up acreage for a club of which he will be supervisor, and is reported to have something like 200 acres on his lists. Others have clubs under way, it is said, and the prospect is good for five or six hundred acres in the county the present year.
Plan to Enlarge Tobacco Houses

Directors Order Payment of Eight Per Cent Dividend on Capital Stock.

At a meeting Tuesday of directors of the Statesboro Tobacco Warehouse Company, a resolution was passed directing payment of an eight per cent dividend on the capital stock of the organization.

This dividend is justified by earnings for the past season, which are the best in the history of Statesboro's tobacco industry.

At the same meeting discussion was begun on plans for the increasing of warehouse facilities for the coming season, and it was voted to take steps immediately to that end.

Need for enlarged facilities was impressed by the conditions which prevailed throughout almost the entire recent season. Beginning with the first day's sales the market was blocked—that is, tobacco was left unsold on the floors at the close of the day's sales—and this condition continued throughout almost the entire season. Indeed, it was exactly two weeks before the floors were cleared off at the close of the day. On many days additional storage room was necessary, and the Guard's Armory was brought into use. It was apparent that much tobacco was being diverted from the local market by this congestion. Warehousemen insisted that additional facilities should be provided for the next season, and these facilities have been assured.

The financial condition of the warehouse company is now in excellent shape, with a neat balance in hand for a nest egg after payment of the eight per cent dividend now ordered.

The future plans for warehousing tobacco will be left largely to the stockholders, who will be assembled next month in annual meeting. The directors will probably have a plan drafted to submit to the stockholders at that meeting.
PLANS GOING FORWARD
FOR TWO WAREHOUSES

FORMAL ORGANIZATION
PERFECTED AT RECENT
MEETING OF DIRECTORS.

At a meeting of the directors of the newly organized tobacco warehouse company, officers were formally elected to direct the affairs of the organization and plans are being rapidly put forward to begin work as soon as possible.

C. W. Brannen was made president of the board; R. J. Kennedy, vice-president, and J. L. Mathews, secretary-treasurer. These selections were made subject to confirmation by the company when the charter is finally procured, which will be in about ten days.

Mr. Brannen, the president, has stated to the Times reporter that the work will be commenced upon the first warehouse as early as possible after the procurement of the charter. The agreement of the stock subscriptions provides for the payment of one-half the amount on the first of October and the balance on the first of February. It is proposed to advertise for bids immediately after October 1st and begin work as soon as the contract can be let. While no choice of a location has been made, it seems to be pretty generally accepted that one of the buildings will be on the track of the Georgia & Florida Railway. This road has recently acquired three acres of land at the intersection of College, Fair and Institute streets, and the workmen are now employed in grading the right of way for laying the tracks to the proposed terminal buildings. The officials of this road have been very active in helping the tobacco movement in this section and have agreed to render every possible aid in the future of the industry.

Mr. Brannen states that Bulloch will next year have a large number of new demonstrators at work among the growers. J. C. Hurdle, who supervised about 600 acres last year so satisfactorily, will increase his acreage largely, and Mr. Hensley, who has been at work in Tattnall county, will also demonstrate here. N. J. Cox, well known farmer of the Nevils community, has already produced 200 acres in his section and will have not less than 400 before planting time.

Bulloch county is striving for not less than 3,500 acres next year, and may go as high as 5,000.
PLANS UNDER WAY FOR
TOBACCO WAREHOUSES

DIRECTORS ORGANIZE AND BEGIN INITIATIVE TOWARD THE ERECTION OF BUILDINGS.

As a further and definite step toward the construction of the two tobacco warehouses in Statesboro, the board of directors was formally organized at a meeting Monday and officials of the company were instructed to proceed with the necessary action.

Cecil W. Brannen has been chosen president of the board of directors, R. J. Kennedy, vice-president, and J. L. Mathews, secretary-treasurer. Subscriptions of the stock are now being collected.

The first immediate step will be to decide upon the plans for the first building. Whether an architect will be employed to draw plans, or ready-made plans adopted, has not been decided. In a general way it is intended to erect buildings about 100x300 feet in dimensions, to be of corrugated iron. These are the approximate dimension of other warehouses in general use.

It is planned to let the contract for one building and get it out of the way before beginning on the other, so that there will be no interference with the labor situation. The first building will be completed, it is planned, before March 1st, and then the second installment of stock subscriptions will be called for and the second structure begun. It is definitely assured that both warehouses will be in readiness for next year's tobacco crop.
POUNDAGE TO FALL UNDER LAST YEAR

Only One Set of Buyers On Market Beginning Today—No Closing Date Yet Set

Through Tuesday the Statesboro tobacco market had sold 11,369,158 pounds of tobacco, and it is believed the Wednesday sales carried the season to a total above twelve million pounds.

The fourth week of the 1949 season opened Monday with prices of mottler grades holding up strong. Miss Georgia Hagin sold 508 pounds to average $60 per hundred; Paul Sanders sold 3,634 to average $61; W. L. Hancock sold 7,654 to average $61; D. R. Thompson had a $61 average on 1,040 pounds; W. D. Sands sold 518 pounds for an average of $60.

The market has sold more pounds to this date than at the same time last year, though due to the shorter selling season it is doubtful that the total for 1949 will reach the 12,700,000 sold last year, which topped all markets in the Georgia-Florida belt.

Two full sets of buyers remained on the market here through yesterday. Today's sales began with one set, cutting the number of baskets to be sold in half. No definite closing date has been set.
REAL DRAMA IN
TOBACCO AUCTION

Cry of The Auctioneer On Statesboro Market Gives A Thrill to Noted Publicist

(By WARD MOREHOUSE, in New York World-Telegram and Sun.)

Statesboro, Ga., Aug. 8. — Down here in the sizzling, jungle-like heat of Southeast Georgia, which is enlivened at this time every year by the tobacco market season, I've just come upon excitement, and drama in a tobacco warehouse. An auction provides as much sheer theater as you can find anywhere this side of New York's 44th street, and the auctioneer, going into his sing-song chant as he marches along between the rows of bright leaf in oaken baskets, in one of the most fascinating characters that the American scene affords.

The auctioneer on the morning of my visit was O. Floyd Hales, of Goldsboro, N. C., a rotund, pleasant-faced man, wearing rimless bifocals, who has a flow of incomprehensible mumbo-jumbo that held my attention for two hours as I followed him, along with a swarm of tobacco buyers, up and down the aisles of a gigantic, high-ceilinged warehouse. I shall be telling you more about this Mr. Hales.

It seems that several steps are in order before the time of the starting of the tobacco market season. First the crop must be picked. Then the farmer's leaves are strung on sticks in tobacco barns for curing and coloring in intense heat supplied by kerosene burners. Once the curing operation is completed the tobacco is taken in burlap sheets to this teeming town of Statesboro, which is the county seat of Bulloch county. It's now a scene of great festivity, with the tobacco transport trucks lined up near the warehouses, the motor courts filled and the restaurants and roadside snack counters crowded. The tobacco market brings the money to town.

When I reached the Cobb & Foxhall warehouses on College street, Auctioneer Hales had just gone into his act. He is the head man of a pageant, a spectacle and a good show. The buyers at his heels are merely members of a supporting cast. It's a rite and ritual, the parade between the rows of the tobacco-filled baskets and one that is as solemn as it is complex.

Mr. Hales' chant is a ding-dong-sing-song, a jingle-jangle, a steady tick-tack of sound—always resonant, never clattery upon the ears as it echoes and re-echoes against the high rafters. There's a rhythm to the chant, which comes through as measured music. It's never particularly, hot or swingy, but it is always melodious. There is nothing swaggering about Mr. Hales as he strolls along; no suggestion of self-exaltation or self-admiration. Just a man in the employ of the warehouse, which serves as middleman between the farmer and the buyer, and one who must keep to schedule of selling seven baskets of tobacco a minute, 410 an hour.

Once a basket of tobacco is sold—and it's the auctioneer's job to see that it goes to the highest bidder—the basket is tagged with the name of the purchaser and the price that it brought. And later the anxious farmer, who is probably on the scene during the sale, goes to the warehouse office and picks up his check. No waiting, no nonsense. The money is there for him, right on the line. The man in the bookkeeping section of the Cobb & Foxhall warehouse told me that in a seven-day period the warehouse sold 1,609,210 pounds of tobacco, bringing a total price of $721,335.66. No wonder that Auctioneer Hales has to be so glib and work so fast.

When Mr. Hales had finished his day's work, three hours and forty minutes of chanting and catching the signals of the buyers, I invited him to lunch. Once off duty he drops his humming and crooning and talks just like anybody else. Said he's been a tobacco auctioneer for 21 years and that he started out as a musician, playing the trombone and the violin, but that he turned to tobacco auctioneering when he discovered that all that was required was "a quick eye, a timber tongue, strong lungs and no brains."
REVIVE INTEREST IN THE GROWING OF TOBACCO

From present indications, the farmers of Bulloch county will direct their attention more largely to the growing of tobacco the coming year than ever before.

The reports from tobacco growers throughout South Georgia for the past season indicate a more prosperous season than for many years past. Millions of dollars have been poured into the coffers of neighboring counties through tobacco growing, and farmers have been able to make money out of the crop while not entirely neglecting their other farm crops.

Bulloch county has been proved to be admirably suited to the growing of tobacco. Some years ago the weed was grown on a large scale in several sections of the country, and at considerable profit as well. After an adverse season, the crop was abandoned and the past year there was practically none planted in the county. Business men are again agitating the resumption of tobacco growing, and it is believed that a sufficient number of farmers can be induced to go into it to enable them to employ experienced tobacco growers to direct the cultivation and gathering of the crop. County Agent Hillis will be glad to assist any person interested to get in touch with those who contemplate taking on the crop.
SEASON'S RECORD BETTER THAN LAST.

MARKET CLOSES FRIDAY WITH
FARMERS IN MOST CHEERFUL
SPIRITS.

Sales on the local market have gone past the three million mark, which is far in excess of last season's sales, and better than was hoped for at the outset by the most sanguine.

Sales first week 517,808
Sales second week 1,108,808
Sales third week 949,520
Sales Monday 170,000
Sales Tuesday 130,000
Sales Wednesday 152,000
Sales to date 3,029,146

Not only have receipts held up well, but prices also have been a source of extreme satisfaction. When the market closes with tomorrow's sale, Bulloch county growers almost without exception will go to their homes with a spirit of cheerfulness never before known at the close of a season. Statesboro's average price for last week was exceeded by only two markets in the state—Moultrie and Tifton. Fourteen other markets trailed Statesboro in price paid, they being Adel, Baxley, Blackshear, Douglas, Hahira, Hazlehurst, Metter, Nashville, Pelham, Valdosta, Vidalia and Waycross. Fifteen markets sold tobacco in Georgia last week. Seven sold more than Statesboro and seven sold less.

From this it will be noted that the Statesboro market has attained a place which makes her secure among the markets of the state. Indeed, there is already discussion of a project to enlarge facilities for next season and to strive for two sets of buyers here.

Records made public by the state department of agriculture for last week are as follows:

<table>
<thead>
<tr>
<th>Market</th>
<th>Sales</th>
<th>Per Lb</th>
</tr>
</thead>
<tbody>
<tr>
<td>Adel</td>
<td>472,976</td>
<td>16.44</td>
</tr>
<tr>
<td>Baxley</td>
<td>942,106</td>
<td>16.78</td>
</tr>
<tr>
<td>Blackshear</td>
<td>1,814,682</td>
<td>15.75</td>
</tr>
<tr>
<td>Douglas</td>
<td>2,657,342</td>
<td>16.70</td>
</tr>
<tr>
<td>*Hahira</td>
<td>591,720</td>
<td>15.82</td>
</tr>
<tr>
<td>Hazlehurst</td>
<td>739,258</td>
<td>16.27</td>
</tr>
<tr>
<td>Metter</td>
<td>500,040</td>
<td>16.74</td>
</tr>
<tr>
<td>Moultrie</td>
<td>3,151,380</td>
<td>17.68</td>
</tr>
<tr>
<td>*Nashville</td>
<td>997,635</td>
<td>15.21</td>
</tr>
<tr>
<td>Pelham</td>
<td>556,230</td>
<td>14.97</td>
</tr>
<tr>
<td>Statesboro</td>
<td>949,530</td>
<td>17.50</td>
</tr>
<tr>
<td>Tifton</td>
<td>2,599,672</td>
<td>18.18</td>
</tr>
<tr>
<td>Valdosta</td>
<td>2,645,680</td>
<td>15.30</td>
</tr>
<tr>
<td>Vidalia</td>
<td>1,716,298</td>
<td>17.24</td>
</tr>
<tr>
<td>Waycross</td>
<td>455,780</td>
<td>15.30</td>
</tr>
<tr>
<td><strong>Totals</strong></td>
<td>20,209,579</td>
<td>17.14</td>
</tr>
</tbody>
</table>

*Report from one warehouse missing.
SET OPENING DATE
TOBACCO MARKET

Announcement Authorized
Statesboro Will Again Have
Two Sets Of Buyers Here

The local tobacco market will open
on July 22, the Farm Bureau will be
represented on the board of trade,
and the market will operate with two
sets of buyers for four weeks and
after then with one set of buyers as
long as needed, if the tobacco grow-
ers that met at Valdosta Friday have
anything to say about the marketing
plans.

R. P. Mikell, president of the local
Farm Bureau; John Cromley, tobacco
grower from Brooklet, and Aulbert
Brannen, tobacco grower and local
warehouseman, represented Bulloch
county at the Valdosta meeting. H.
L. Wingate, president of the Georgia
Farm Bureau, called the meeting to
discuss legislative problems relating
to tobacco at this session of the leg-
islature.
R. E. ("Bob") Sheppard, who returns to the Statesboro tobacco market this summer for his third season and who operates the Sheppard warehouse, is one of the best known tobacco men on the Georgia market, and has a warehouse force equal to any in the state.

Mr. Sheppard, who has been in the tobacco game in Georgia for twelve years, comes from Kinston, N. C., and has been identified with the market there for the past sixteen years. In Georgia Mr. Sheppard has been located at Douglas, Vidalia, Metter and Claxton before coming to Statesboro in 1933. Besides his warehouse he operates the New Carolina warehouse in Kinston, which sold seven million pounds of tobacco last year.

Mr. Sheppard himself has charge of the sales on his floor. With him as assistant sales managers are Buck James and Bill Taylor. O. G. Rucker, who was the auctioneer at the Sheppard warehouse last year, has returned for the season. Rucker, also a Kinston man, is considered one of the best auctioneers in Georgia or either of the Carolinas. H. J. ("Shorty") Cornwell is bookkeeper for the Sheppard warehouse, Skipper Wooten is clip man, Frank Lewis is pay-off man and Dan Taylor is ticket marker. A Bulloch countian, Aubrey Brannen, is floor manager, and two local men are weighers for the company, Clyde Edenhof and T. C. Denmark. Lloyd Maupas is timekeeper for Sheppard, Jasper Johnson is the leaf man and J. E. Carter is utility man. Morgan Waters, well known Statesboroan, is general utility man and driveway manager.

In past years the Sheppard warehouse has made many friends in the tobacco belt of this section. They begin their third year here with a very strong force, a man in charge who knows tobacco, and with a slogan, "Sale Service That Satisfies."
Workmen commenced yesterday on the building of the mammoth new tobacco warehouse for R. E. Sheppard, which will occupy to lot at the intersection of South College and Bulloch streets. Arriving Sunday to supervise the work, Mr. Sheppard began the organization of his working crew immediately and last evening stated to this reporter that work had formally commenced.

The building, he states, is to occupy the entire block, and will have floor space of 105,000 square feet. This space, he says, will provide room for daily sales of three-quarters of a million pounds of tobacco. More than 400,000 feet of lumber will be used in the structure.
Sheppard to Begin Building April 1st

After having spent several days in Statesboro and vicinity making plans for the next tobacco season, R. E. Sheppard returned during the week to his home in Kinston, N. C., with the announcement that he will return about April 1st and commence the construction of his mammoth tobacco warehouse. As has been previously stated in these columns, the plans are for a structure with approximately 92,000 square feet of floor space. An idea of this may be had by comparison with the other warehouses in this market, and elsewhere in Georgia, the largest of which have capacity of about 30,000 feet. Sheppards therefore, will be larger than three average sized warehouses.

Mr. Sheppard has been operating one of the warehouses here for the past five years, and has demonstrated his ability to sell tobacco beyond question of doubt.

His warehouse will be located on Bulloch street just south of the present warehouses, and will be ready for occupancy by the opening of the tobacco season the latter part of July.
Stammering Vick
Back for Season

The formal announcement of Cobb and Foxhall, which appears in this issue, carries the names of those members of the firm who are popularly known on the Statesboro market, including that of D. A. Vick, the auctioneer. Mr. Vick has been a feature of the market here for the past three years and many people have learned to know him without understanding what he says when he talks the “unknown tongue,” for which tobacco auctioneers are noted. His voice is like the droning of a bumble bee combined with the sounding of a fading echo in the far-off hills. He comes back this season with some new innovations which will be even more mystifying to those who listen, but when it is all said the results will be the same—the tobacco will be sold and the grower will be happy. The people gladly welcome Cobb, Foxhall and Vick back to Statesboro.
Statesboro Far Ahead All Georgia Markets

Final consolidated report of sale of leaf tobacco in Georgia for year 1951, shows Statesboro first in volume by 2,505,902 pounds. Total poundage and market averages are shown herewith:

<table>
<thead>
<tr>
<th>Market</th>
<th>Lbs. Sold</th>
<th>Total Val.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Adel</td>
<td>5,618,271</td>
<td>$2,823,476.85</td>
</tr>
<tr>
<td>Baxley</td>
<td>6,056,516</td>
<td>2,646,858.02</td>
</tr>
<tr>
<td>Blackshear</td>
<td>11,181,362</td>
<td>5,092,247.15</td>
</tr>
<tr>
<td>Douglas</td>
<td>12,832,562</td>
<td>6,067,622.90</td>
</tr>
<tr>
<td>Douglas</td>
<td>12,832,562</td>
<td>6,067,522.90</td>
</tr>
<tr>
<td>Fitzgerald</td>
<td>4,963,256</td>
<td>2,073,111.83</td>
</tr>
<tr>
<td>Hahira</td>
<td>4,995,104</td>
<td>2,411,799.07</td>
</tr>
<tr>
<td>Hazlehurst</td>
<td>5,363,072</td>
<td>2,600,792.23</td>
</tr>
<tr>
<td>Metter</td>
<td>6,656,441</td>
<td>2,819,720.61</td>
</tr>
<tr>
<td>Moultrie</td>
<td>11,630,120</td>
<td>5,221,725.72</td>
</tr>
<tr>
<td>Nashville</td>
<td>10,256,124</td>
<td>5,136,355.26</td>
</tr>
<tr>
<td>Pelham</td>
<td>6,252,296</td>
<td>2,753,681.79</td>
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<tr>
<td>Quitman</td>
<td>6,726,882</td>
<td>2,212,869.40</td>
</tr>
<tr>
<td>Statesboro</td>
<td>15,338,464</td>
<td>6,463,169.31</td>
</tr>
<tr>
<td>Sylvester</td>
<td>2,162,258</td>
<td>885,800.55</td>
</tr>
<tr>
<td>Tifton</td>
<td>12,410,434</td>
<td>5,910,399.30</td>
</tr>
<tr>
<td>Valdosta</td>
<td>11,277,934</td>
<td>5,598,734.61</td>
</tr>
<tr>
<td>Vidalia</td>
<td>11,360,376</td>
<td>4,797,118.77</td>
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<tr>
<td>Waycross</td>
<td>5,773,466</td>
<td>2,831,997.74</td>
</tr>
</tbody>
</table>

Total: 155,053,010 $70,359,670.75
STATESBORO HAS LARGEST GAINS

COMPARED TO LAST YEAR HAD GAIN OF 1,363,744 POUNDS OF TOBACCO.

At the end of the fourth week of the season, Statesboro tobacco market last Friday evening showed a total of 3,233,528 pounds. As compared with the season before (which showed 1,869,784 for the same period) Statesboro's gain was 1,363,744 pounds—a gain of 74 per cent for the first four weeks of the season.

Three day's sales during the present week, 105,518 pounds, the lightest for the entire season, brought the total sales to 3,339,046 pounds. Last season's total sales were 2,260,905. Thus it will be seen that the season's total sales show a gain over last year of exactly 1,078,141 pounds.

As compared with neighboring markets, Statesboro for the present season makes a most creditable showing. Figures for the last three days are not available from Claxton and Metter. Their reports to the state department of agriculture for the first four weeks, submitted last Friday night, showed as follows: Metter, 4,017,280 pounds, compared with 2,948,578 for the same period last season—a gain of 1,068,702; Claxton with 2,963,218 pounds as compared with 1,982,980 last year—a gain of 980,230 pounds.

Friends of the Statesboro market are happy over the outcome of the present season, except for the slump in prices which was common throughout the entire state. Statesboro has never had a better marketing organization, and her buying organization was as good as any in the state. Her increase in poundage commands respect for the market and will be an inspiration for the future. 'Despite the low prices, it is safe to say that Bulloch county will increase her acreage for another year, hoping that prices will be better and that the Statesboro market will be even stronger than the season which has just closed.
STATESBORO HIGH IN POUNDAGE SOLD

Next Highest Market
Trailed by More Than
Million Pounds Tobacco

Final figures released by the State Department of Agriculture following the close of the recent tobacco season, disclosed that Statesboro was far ahead of any other Georgia market in number of pounds sold. These figures, which have not heretofore been carried in these columns, reveal that Statesboro’s poundage was 11,373,192 as compared with 10,218,685 for the next highest—Douglas. However, it will be noted that the average price per pound for Statesboro’s market was not a thing of which to boast—only one other market being lower. Let it be explained, however, that the averages in Statesboro and Vidalia—which two are lowest in the state—are affected largely by kindred conditions, the incoming of large quantities of tobacco from out of the state which is generally recognized to be slightly inferior.

The poundage and price averages for the state are as follows:

<table>
<thead>
<tr>
<th>Market</th>
<th>Sold by farmers</th>
<th>Cents per lb.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Adel</td>
<td>3,778,992</td>
<td>50.44</td>
</tr>
<tr>
<td>Baxley</td>
<td>4,012,530</td>
<td>47.97</td>
</tr>
<tr>
<td>Blackshear</td>
<td>7,818,608</td>
<td>49.27</td>
</tr>
<tr>
<td>Claxton</td>
<td>3,995,668</td>
<td>44.35</td>
</tr>
<tr>
<td>Douglas</td>
<td>10,218,685</td>
<td>45.16</td>
</tr>
<tr>
<td>Fitzgerald</td>
<td>3,818,048</td>
<td>46.63</td>
</tr>
<tr>
<td>Hahira</td>
<td>3,149,606</td>
<td>47.69</td>
</tr>
<tr>
<td>Hazelhurst</td>
<td>3,277,606</td>
<td>50.21</td>
</tr>
<tr>
<td>Metter</td>
<td>4,376,604</td>
<td>45.73</td>
</tr>
<tr>
<td>Moultrie'</td>
<td>9,073,474</td>
<td>47.85</td>
</tr>
<tr>
<td>Nashville</td>
<td>6,964,638</td>
<td>51.48</td>
</tr>
<tr>
<td>Pelham</td>
<td>4,606,532</td>
<td>45.02</td>
</tr>
<tr>
<td>Quitman</td>
<td>5,022,388</td>
<td>46.40</td>
</tr>
<tr>
<td>Statesboro</td>
<td>11,373,192</td>
<td>47.38</td>
</tr>
<tr>
<td>Tifton</td>
<td>8,992,128</td>
<td>48.44</td>
</tr>
<tr>
<td>Valdosta</td>
<td>7,316,200</td>
<td>47.88</td>
</tr>
<tr>
<td>Vidalia</td>
<td>8,451,768</td>
<td>42.43</td>
</tr>
<tr>
<td>Waycross</td>
<td>4,225,064</td>
<td>50.91</td>
</tr>
</tbody>
</table>

State total $108,343,907 47.45

Sales of out-of-state tobacco sold in Georgia warehouses included in this report are as follows: Alabama, 240,190; Florida, 2,535,426; South Carolina, 2,684,612; North Carolina, 28,602. Total out-of-state 5,488,830 pounds.

Total net sales of Georgia farmers, less out-of-state tobacco sold on Georgia markets, 102,855,077 pounds.
STATESBORO HIGH IN TOBACCO SALES
Fifth in Number Pounds Sold in Georgia Markets During Season Just Closed

The Statesboro tobacco market closed last week after the most successful season it has enjoyed as far as poundage and average price are concerned.

The AAA report shows that the market moved 10,658,734 pounds of tobacco at an average of 38.34 per hundred. The Bulloch county tobacco as a whole was perhaps the poorest quality of weed ever offered for sale here. However, most of the some 6,000 acres in tobacco produced the pounds, which after all was the major factor in 1945. Quality usually pays off, but pounds paid off this year.

The gross sales in 1944 was 9,028,950 pounds for an average of $34.80 per hundred; the 1943 sales were 7,545,910 pounds; and prior to that the market sold from two and a half million to some six million pounds annually, during the past ten years.

Problems that arose on the market this year are still being worked on and those connected with helping to improve these marketing facilities have not stopped their efforts.

The report for the entire state, compiled by the Associated Press, discloses the following facts.
Statesboro Leads Tobacco Markets

The semi-final figures released during the week end place Statesboro at the head in volume among Georgia markets. Her total poundage is given at 12,330,396, as against Douglas, the runner-up, with a poundage of 11,386,234. Thus Statesboro’s lead is shown to be 944,162. Next highest poundage was at Moultrie—10,935,976. Total poundage for the state is placed at 125,734,880.

The U. S. Department of Agriculture, in a preliminary seasonal report, placed the gross value of the crop at $67,772,295—a record high. This was about $3,000,000 more than the previous total in 1947, when a record volume of 171,000,000 pounds was sold.

This year’s crop of 141,202,074 pounds was the fourth largest on record, about 13,800,000 pounds less than last year.

The general average was $48 per hundred pounds—a record high, and $7.88 more than last year.

Average prices for grades were $4 to $13.50 higher than last year. Most grades were up from $6 to $10. A practical top price of $65 was maintained throughout the season.

The USDA reported “a noticeable difference” in quality leaf this year, compared with 1949, was the increased proportions of low and fair cutters and good leaf. The condition of the tobacco was above average all season. Principal sales were common to good leaf, fair and good lugs, low and fair cutters, and nondescript.

Reflecting the higher prices, tobacco going into the government loan program was around 5,200,000 pounds, or about 3.7 per cent of gross sales. Last year loan receipts were 14.2 per cent.

Effects of the bad weather of early season were reflected in the report. Only four of the twenty-two markets reported increased sales over last year after only three days of sales.

Adel had the highest average price; Waycross was second, and Nashville third.

Volume decreases of around two million pounds were reported at Claxton and Fitzgerald. The volume was off about one and a half million pounds at Metter, Nashville, and Live Oak. Volume was off about one million pounds at Hazlehurst and Vidalia.

The poundage and average price for Georgia markets is shown by the Department of Agriculture as follows:

<table>
<thead>
<tr>
<th>Market</th>
<th>Pounds</th>
<th>Av.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Statesboro</td>
<td>12,330,396</td>
<td>$42.92</td>
</tr>
<tr>
<td>Adel</td>
<td>4,911,650</td>
<td>52.92</td>
</tr>
<tr>
<td>Baxley</td>
<td>4,998,262</td>
<td>46.20</td>
</tr>
<tr>
<td>Blackshear</td>
<td>9,309,926</td>
<td>48.63</td>
</tr>
<tr>
<td>Claxton</td>
<td>3,757,388</td>
<td>41.35</td>
</tr>
<tr>
<td>Douglas</td>
<td>11,386,234</td>
<td>49.16</td>
</tr>
<tr>
<td>Fitzgerald</td>
<td>2,988,852</td>
<td>43.80</td>
</tr>
<tr>
<td>Hahira</td>
<td>3,959,106</td>
<td>49.91</td>
</tr>
<tr>
<td>Hazlehurst</td>
<td>3,464,559</td>
<td>49.27</td>
</tr>
<tr>
<td>Metter</td>
<td>4,362,754</td>
<td>40.46</td>
</tr>
<tr>
<td>Moultrie</td>
<td>10,935,976</td>
<td>47.78</td>
</tr>
<tr>
<td>Nashville</td>
<td>9,296,417</td>
<td>52.25</td>
</tr>
<tr>
<td>Pelham</td>
<td>5,144,305</td>
<td>46.48</td>
</tr>
<tr>
<td>Quitman</td>
<td>3,223,489</td>
<td>48.56</td>
</tr>
<tr>
<td>Sylvester</td>
<td>1,113,852</td>
<td>45.30</td>
</tr>
<tr>
<td>Tifton</td>
<td>10,906,450</td>
<td>48.14</td>
</tr>
<tr>
<td>Valdosta</td>
<td>9,508,349</td>
<td>52.20</td>
</tr>
<tr>
<td>Vidalia</td>
<td>9,457,106</td>
<td>41.73</td>
</tr>
<tr>
<td>Waycross</td>
<td>4,674,818</td>
<td>52.52</td>
</tr>
</tbody>
</table>

Total     | $125,734,880| $47.56
STATESBORO MARKET GETS ENDORSEMENT

TOBACCO AUTHORITY SPEAKS WORD OF ENCOURAGEMENT TO STATESBORO.

"The progressive men of Statesboro, Ga., are standing shoulder to shoulder in the movement that is being made to establish a tobacco market at that point. Two warehouses will be erected and other necessary buildings for the handling of tobacco will be built. We are not advocating additional markets for Georgia but we are inclined to encourage the Statesboro crowd. Statesboro is a live, up-to-date little city, with fine banking and railroad facilities and it is located in one, if not the best tobacco section, in the state of Georgia. Watch Statesboro."

The foregoing words are from the Southern Tobacco Journal, of Winston-Salem, N. C., of which G. E. Webb is editor.

Mr. Webb is recognized as a pioneer in the tobacco marketing. He was associated for the first season with the warehouse situation at Metter and made many friends among the Bulloch county growers. He was an occasional visitor to Statesboro and is pleasantly remembered here. He understands the local situation as perhaps no other tobacco authority does, and his words of encouragement therefore carry the greater weight.

In the meantime work is progressing upon the two warehouses in Statesboro. Contractor Proctor has the foundation practically completed for the first big warehouse and much of the walls are standing. His construction force is so divided that while one crew are laying foundations, another crew are building walls and carrying the work along with rapidity. The contract calls for the completion of the first warehouse early next month, and the other will then be begun with the same force.

Statesboro will have two big warehouses ready for next season's tobacco crop.

Not only is Statesboro getting ready, but the farmers of Bulloch likewise are getting ready. It is estimated that the acreage in the county next season will approximate 5,000. Besides this, the Statesboro market will be liberally supported by neighboring counties.
Statesboro Market is Assigned Buyers

All large dealers to have representatives on the local market.

Statesboro tobacco market has been definitely assured. Buyers have been assigned and there remains not the shadow of doubt as to the future of the market.

Announcement received late last Thursday afternoon read: "Buyers assigned to Statesboro; market opens August 1st."

This telegram was from C. W. Brannen, president of the local tobacco warehouse company, who, in company with other members of the Statesboro delegation, attended the commission meeting at Old Point Comfort, Va., where assignments were made.

The other members of the delegation were R. J. Kennedy, S. W. Lewis and G. P. Donaldson. They returned early this morning, fully optimistic of the prospects for the coming season. They report that tobacco buyers—both manufacturers and exporters—are fully cognizant of conditions throughout this territory and that they are counting big on Statesboro's first tobacco season.

As announced, the season will open Wednesday, August 1st, which is less than four weeks hence. In the meantime, tobacco curing is in progress throughout the county on a large scale. New curing houses are being completed and an air of activity pervades the entire county.

The local warehousemen are stirring out in the territory which is expected to contribute to the Statesboro market, and every effort is being made to impress the growers with the advantages offered by the local warehousemen. The two immense new warehouses are now fully completed and the interior finishing is being installed, including scales and offices.

H. W. Gauchat and Co., from Greenville, Tenn., will operate the Farmers Warehouse, which is the one fronting on College street. The one just in the rear of that will be operated by Holt & Cobb, of Rocky Mount, N.C. Both warehouses are the same size and are equally convenient in every way. The operators of each have been circulating among the growers of Bulloch and adjoining counties during the past several weeks and have received encouraging assurances of business when the season opens.

Those who are acquainted with the outlook report bright prospects for the present, with curing going on in every section of the county. It is expected that the opening day will find Statesboro alive and active with an enthusiastic group of growers.
BULLOCH'S FIRST SEASON FOR SALE OF TOBACCO OPENS TO A FLYING START.

Statesboro's tobacco warehouses are doing business.
And a capital D is the way to write it, too.

The opening day, yesterday, saw sold on the local market 338,980 pounds of the ware, which is a record for a new market so far as all reports go. These figures are not mere guesses, but are taken from the books of the two warehouses at the close of the day's business. One of the houses handled 167,500 and the other 171,480—which is a remarkable accomplishment, if one bears in mind that this is the first day of operation for the two warehouses. As to the prices paid, now that is a rather indefinite thing. Some lots, which perhaps ought to have been thrown into the trash can, sold as low as 2 cents per pound. One other lot, bright and choice, sold at $1.25 per pound. The average between these two, if that were the way to take an average, would be deceptive. The most of the sales were around figures between 8 and 20 cents, and it is said that the accurate average was about 15½ cents. There were some important sales as high as 30 cents per pound, and one or two even sold for 35 cents. Dr. R. L. Cone, so far as we have heard, received the best average, 30 cents per pound for his entire lot of over 1,500 pounds.

It was a busy day in Statesboro. From the moment Mayor Everett, standing on a big basket of tobacco, pronounced the market open, and requested the surging crowd to stand back and give the buyers, the auctioneers and the workers room to breathe—and the crowd surged forward closer instead of backward—it was a surging, seething mass of humanity that saw Statesboro's first tobacco sale. All day long, the crowd surged in and out, following the sales up and down the rows.

The sale started in the Gauchat warehouse and continued there till 1 o'clock, before taking recess for dinner, with a considerable quantity of tobacco still unsold. After dinner the sale was transferred to the Holt-Cobb warehouse and continued there till the floor was cleaned up.

After the close of the sales, the buyers set about moving their tobacco and the warehousemen began the work of cleaning up for the next day. There was a jull and
WAREHOUSEMEN AFTER A TRIP IN TERRITORY REPORT GOOD CROP PROSPECTS.

Statesboro is going to have a bigger tobacco season this year than last according to the present outlook.

This is the general report of those who are familiar with conditions in the territory surrounding Statesboro. Particularly are the warehousemen enthused over the outlook.

Phil Holt and Will Cobb, of the Holt-Cobb warehouse, who ran it so successfully for the opening season last year, were visitors in Statesboro for several days last week and spent some time in the tobacco territory. To this reporter they stated that the outlook is better for the growers than in many years, not only from the standpoint of production but as to market as well.

Messrs. Bishop and Jewett, of the Farmers warehouse, were also here a few days ago and their report was in keeping with that above outlined. These last two gentlemen are associated with Mr. Gauchat, who operated the Farmers' warehouse last year. They are from North Carolina and are fully acquainted with tobacco in every shape from the field to the markets.

Altogether there is a better feeling among the farmers of this section. Many farmers are already setting out plants. S. L. Nevils, of the Register community, said a few days ago that he is getting a good start toward the sixty-odd acres he proposes to plant, having already put in seven acres of fine plants. Many other farmers have their planting well under way and the plants are said to be looking fine. With a few days or warm sunshine there is going to be some activity in the tobacco world, and Statesboro is going to have a much bigger season than last year.
Statesboro Tops Tobacco Pounds

Lowest Average in Price On Account of Low Grade Weed From Outside The State

For the tobacco season which closed in Georgia last week, the Georgia-Florida markets sold 192,562,176 lbs. for a total of $98,146,690, an average price of $50.97 per hundred pounds.

Statesboro, the most northern market in the state, won top record for quantity with sales of 20,277,938 pounds for $9,415,782—an average price of $46.42 per 100. This average, the lowest in the belt, was recognized as due to the large quantities of damaged tobacco coming from outside the state.

In the Georgia markets all existing records were shattered. Cash returns exceeded by 941 million dollars the old high set in 1951, and the average was up $1.77 from the previous mark made last season.

Volume was nearly 15 million lbs. ahead of last season and about 700,000 pounds above the previous record sales in 1951.

The belt's highest average gross price was $54.99 at Douglas, which stood second in cash returns with $7,516,355 pounds. Vidalia's 14,671,198 pounds put it second in volume and its $7,077,238 money total made it third in cash returns. Its price average of $48.28 was far down the line.

Second in price average was Hazelhurst with a $54.54 figure, and third Waycross, $54.79.

The Department of Agriculture reported a general improvement in quality over last season, more in Georgia than in Florida.

Georgia showed so much gain in quality that its average price was only 43 cents a hundred below Florida compared with a spread of $2.98 last season.

The 19 Georgia markets sold 871,470,306 pounds for $87,315,319, an average of $50.92 per 100. Florida's four markets turned over 21,991,868 pounds for $10,831,371, $51.35 average.
STOCKHOLDERS VOTE TO SELL WAREHOUSES

By a unanimous vote, stockholders of the Staetsboro Tobacco Warehouse Company, at their meeting last Friday afternoon, authorized the sale of the two warehouses belonging to that company to Cobb & Foxhall. Notice of their acceptance of the option of the sale for $18,000 cash has been received by the officers of the local company. The sale will be consummated, it is understood, either the last of this week or next week.
TAKING LAST STEP
PROCURE BUYERS

Will Send Additional Committee
To Richmond Next Week
To Press Proposition.

With exactly twelve days remaining till opening of the tobacco market—Tuesday, July 25—Statesboro is yet lacking the definite answer to her appeal for a second set of buyers for the season.

Two weeks ago it was reported that tobacco companies had given favorable expressions to her appeal, and as far as is known there is no change in the situation—but the assurance is still lacking.

To that end, further action is contemplated during next week, when it is proposed that a delegation of representative farmers from Bulloch county shall visit the exporters and add the strength of their voice to the appeal for the relief hoped for.

A meeting was held in the courthouse last evening (Wednesday) at which a hundred or more farmers and business men were present, and the matter was fully threshed out and lines of action decided upon.

Throughout the discussion it was made known that, whether there shall be an additional set of buyers, there is every assurance from the warehousemen that Statesboro's market will remain open sufficiently long to take care of every pound of tobacco grown in Bulloch county—even till September, say the warehousemen, if needed. This point was brought out to encourage growers to exercise the greatest care in the preparation of their tobacco. It is realized that tobacco thrown on the market without proper care will bring unsatisfactory prices and the growers will be the losers. The warehousemen, therefore, urge that greatest care be exercised in grading and curing the tobacco.

Statesboro's warehousemen are already on the ground, having arrived during the week. From their survey of the territory, they say every indication is for a large market here from the very beginning. As to prices, no hint has been given as to what may be expected.
The History of the Statesboro Tobacco Market

The fall of 1927 the Statesboro Tobacco Warehouse Company was organized and in October of that year a charter was granted to the company for operation. The petitioners were Cecil W. Brannen, Hinton Booth, Howell Cone, Fred W. Hodges, R. J. Kennedy Sr., S. W. Lewis, S. L. Nevils, J. L. Mathews, C. P. Oliff, Brooks Simmons and John C. Parrish. Cecil Brannen was named president of the newly organized warehouse company. $30,000 worth of stock was sold.

Work on two large tobacco warehouses was started immediately and the first house was finished in February, 1928. The other house was finished in the late spring of that same year. The land for the two warehouses was furnished by the Georgia and Florida Investment Company, having been purchased by that company from the M. M. Holland Estate. The cost of the two warehouses was more than $40,000 and the difference in that amount and the amount of the stock sold was paid out of the earnings after the warehouses were in operation. The final payment made in 1934, at which time a four per cent dividend was also declared. Dividends were declared from time to time during the next ten years.

In 1937 there were approximately 150 stockholders in the Statesboro Tobacco Warehouse Company. In 1937 the officers of the company were R. J. Kennedy, Sr., president and Edwin Groover, secretary and treasurer. Directors with Mr. Kennedy and Mr. Groover were Hinton Booth, Charles E. Cone, Alfred Dorman, S. W. Lewis and Grady Johnston.

Market opens here in 1928

When the market opened in the summer of 1928, one warehouse was leased to H. W. Gauchat for a period of five years. The other was leased to W. E. Cobb and R. P. Holt. At the termination of the Gauchat lease the warehouse he was using was leased to W. E. Cobb and H. P. Foxhall and the house occupied by Mr. Cobb was leased to R. E. “Bob” Sheppard.
When the auctioneer began his fascinating sing-song sales talk here on Tuesday morning of this week he marked the beginning of the thirty-first selling season on the Statesboro Tobacco Market.

Not many people at the several warehouses this week took time out to wonder when and how the Statesboro tobacco market came into being. To many the history of such events holds no particular meaning. They are concerned only with the event of the moment.

But to many the present is built upon the past and a knowledge of the past helps to understand the present and anticipate the future.

Tobacco has been grown in Georgia since the colonies were first established. Until the invention of the cotton gin and the development of the cotton industry, tobacco was the leading source of revenue and furnished the principal medium of exchange.

It was customary in the early Colonial days to grow tobacco on new land until the yields began to decline, then to abandon the old fields for newly cleared ones. Tobacco was considered rather hard on the land.

In addition to being grown along the coast during the early history of the Georgia colony, as the settlers pushed farther and farther inland, tobacco production kept pace with the advancement into new territory. In the Colonial days the weed was hauled from some parts of the interior in hogsheads down the Savannah River near Augusta and there loaded on boats.

In the early 1890's tobacco was grown in some parts of North Georgia. Tobacco factories were in operation and these factories had salesmen on the road who traveled far and wide and sold various brands of chewing and smoking tobacco.

In 1892 the Georgia Experiment Station issued a bulletin on tobacco culture.
TOBACCO CROP DOING WELL.

In passing through the vicinity of Brooklet one is struck with wonder at the growing tobacco on the plantation of Mr. H. M. Robertson. The harvesting of the crop is now in progress, and the scene is one of animation. Across the road near by his field, Mr. Robertson has erected a drying house, and at the time we passed there two mule-drawn drags were engaged in carrying the leaf from the field to the shed. Smoke issuing from the building indicated that the curing was going on inside.

To those who are not familiar with the process of curing the tobacco, is interesting to note that the leaves are not all stripped from the stalk at once, but are picked from the bottom as they mature. Thus the damage from weather is prevented and the older leaves are made into tobacco while the younger are still growing on the stalk.

Considerable attention is being shown to tobacco culture in the lower part of the county, and it is believed that another year will see it grown on a large scale. Judge Cone is trying it this year on his Ivanhoe farm, and has in his office in the court house a number of leaves that are larger than we have ever seen.
TOBACCO FIGURES SHOW LIGHT CROP

STATESBORO RANKS NINTH AMONG GEORGIA MARKETS IN VOLUME SOLD.

Figures released by the state department of agriculture show that the volume of tobacco sold in Georgia for the first two days of the present season was approximately one-third of the volume for the corresponding two days of last season. These same figures also reveal that the average price per pound for the present season was 10.15 cents as compared with 7.33 last season.

Sixteen markets in Georgia operated last week, selling a total of 2,254,058 pounds. Eight markets sold more than Statesboro and seven sold less. Two markets sold at a lower average price per pound.

The report in full from Atlanta is as follows:

Atlanta, Aug. 22.—Georgia’s bright leaf tobacco auctions the first two days of the season brought an average of 10.15 cents a pound, as compared to 7.33 cents a pound in 1931, it was announced today by the state department of agriculture.

Farmers of the state, through the sale of 2,254,058 pounds of tobacco during the two days—Thursday and Friday of last week—received $228,834.91. Sales for the same period last season were 6,756,181 pounds for a total of $495,431.44.
TOBACCO GROWER IS GREATLY ENCOURAGED

J. E. BRANNEN WANTS FARMERS TO GET TOGETHER AND PLAN FOR BIGGER CROP.

Tobacco growing has been proved profitable in Bulloch county, and some three years ago there was a considerable acreage grown in the county.

Last year there was some agitation toward an organized effort to increase the acreage, but the effort came to naught. So far as we are informed, there was only one planter in the county, J. E. Brannen, at Stilson.

From time to time encouraging reports have been had from Mr. Brannen's crop, and it has attracted considerable interest among those who have seen it growing. Now that the season is drawing to an end, and the total results are capable of being analyzed, a card from Mr. Brannen will be of interest to the readers of this paper:

In this note, which is personal to the editor and was not intended for publication, Mr. Brannen says:

"Last spring, when it was too late, some of our Statesboro friends spoke of planting tobacco. I planted, as an experiment, four acres this year and have been agreeably surprised at the quantity and quality of tobacco our lands will produce. I have just finished curing my fifth barn. I will have close to 4,000 pounds.

"Let's begin at once a county-wide drive for a good tobacco crop for 1924. See relative to a warehouse in Statesboro. To operate a warehouse we ought to have 3,000 acres in Bulloch county and then bid for business in nearby counties. We can get this if we will pull right and pull hard.

We will need a little regular supervision from January till June 1st; then we will need, for success, two dozen men who know the game for one month. We can get these men from North Carolina, South Carolina, and from parts of Georgia.

"I am not easily discouraged; I believe all things come to him who works and waits. I believe our farmers can do well in this line, and I think our business men will help to put on the drive."

Mr. Brannen's experience and his observations ought to be of help to our farmers who are willing to turn to something that offers a solution to their problems. Our adjoining counties have already come to recognize tobacco as the important money crop. Pierce county, less than seventy-five miles from here is reveling in wealth from tobacco; Appling county, which one passes through in going to Waycross, is fully astir with tobacco farmers. From the roadside one sees the greatest activity in the tobacco fields. Those people have found it profitable as a partial substitute for boll weevil production. Bulloch county farmers need to get together on the matter and help themselves out of the dilemma they find themselves in from boll weevil conditions.
TOBACCO GROWERS GIVEN AN INCREASE

Bulloch county tobacco growers that are eligible for a contract have practically signed up 100 per cent for 1936-39 already without a deadline being set for the sign-up.

For the new contract Bulloch is allotted 2,896 acres and 2,399,424 pounds. The maximum permitted acreage for the 1934-35 contract was 2,797 acres with 2,195,042 pounds. The acreage and poundage for the new contract is distributed according to the farm history among approximately 700 tobacco growers.

The 1936-39 contract calls for a reduction of not more than 35 per cent any year from the base established during the years 1931, 1932, 1933. Payments on the new contract are not based on acreage rentals or equalization payments as in the past, but are to be based on the base production, which means that there will not be any rented acres nor diversion of acres.

E. L. Anderson, chairman of the county tobacco control committee, says that the only difficulty being experienced in signing up the new contract is the demand for contracts from ineligible growers.
TOBACCO GROWERS GOT 13 MILLIONS

GEORGIA'S 1935 CROP BROUGHT MORE THAN DOUBLE 1934 FIGURE.

Atlanta, Ga., Sept. 14.—The sale of 71,825,352 pounds of loose leaf tobacco in Georgia warehouses this season brought the growers $13,582,912.71. The average price per pound was 18.91 cents.

In announcing the season's total today, Garland Bagley, chief statistician for the department of agriculture, pointed out the 1935 market was more than doubled the 1934 crop, both in sales and value.

Last year 33,623,474 pounds were sold for a $6,299,761.96 income. The per pound average was 18.73.

Tifton warehouses had the largest turnover this season, selling 10,156-920 pounds at $2,018,304.02 for an average of 19.87. Moultrie came second with sales of 8,098,184 pounds at $1,598,440.38, for a 19.74 average.

The highest individual average of 21.02 was chalked up at Adel, where two warehouses are located.

Bagley said one house is remaining open at Douglas, but that sales will not change the year's consolidated figures materially.

Figures of the state department of agriculture on pounds sold first hand and average price for the season of 1935 follows:

<table>
<thead>
<tr>
<th>Market</th>
<th>Pounds</th>
<th>Average</th>
</tr>
</thead>
<tbody>
<tr>
<td>Adel</td>
<td>2,529,613</td>
<td>21.02</td>
</tr>
<tr>
<td>Baxley</td>
<td>2,987,198</td>
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<td><strong>Totals</strong></td>
<td><strong>71,825,352</strong></td>
<td><strong>18.91</strong></td>
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</tbody>
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G-19-31
Tobacco Growing in Coffee.

An interesting article concerning the growth of the tobacco industry in Coffee county will be found in our columns today.

The article is not given space so much as a boost for our sister county as an inspiration to our own people. Bulloch county and Coffee county are very much alike in many respects. Farming conditions are almost identical in both. The soils and crops are very similar, and the people are almost the same. What, therefore, is being done in Coffee is of interest to the people in Bulloch.

From time to time during the past winter this paper has taken occasion to recommend that the farmers of Bulloch give thought to the change from all-cotton to a trial of tobacco. A number of articles were published, and a very generous offer was made by one enterprising citizen to provide the seed free to those who were minded to engage in the cultivation of the crop. So far as we are aware, no one took up the offer, though we are informed that a number of farmers in the Sinkhole district are preparing to plant some tobacco. Our information is that, under the direction of Mr. E. L. Anderson, who spent several years in the tobacco-growing section of the Carolinas, some forty-odd farmers will plant small acreages. This is a beginning which should bear fruit.

The tobacco business cannot easily be overdone. Certain it is that the greater acreage grown in Bulloch, the better will be the chance to find a market for the product. We are glad that our people are getting a start on this line. We ought easily to keep up with Coffee county.
Mysterious Melody Of The Auctioneer Brings Cheer To Hearts of Bulloch Farmers

Promptly on the minute, the chant of the auctioneer was heard in two warehouses this morning for the opening of the 1951 tobacco auction season on Georgia’s largest market here at Statesboro.

The eight warehouses here with 485,000 square feet of floor space have been open for several days receiving tobacco. The warehouses here will again be operated by veteran tobacco men, most of whom are old-timers on the Statesboro market.

The Cobb & Foxhall warehouses will be operated by W. E. Cobb, who was on the market here when Statesboro started in 1928, and H. P. Foxhall, who came a few years later.

The Sheppard Warehouses will be operated by R. E. (Bob) Sheppard, also an old-timer; Aulbert J. Brannen, well known local tobacco man; and J. T. Sheppard, son of Bob Sheppard.

The New Statesboro Warehouse will be operated by Cecil Wooten, who has been in the tobacco business all his life and who came to Statesboro five years ago, assisted by Guy Sutton, who joined him last season.

Last year the Statesboro market sold 12,248,524 pounds to lead the Georgia-Florida belt, which was almost a million pounds above the second market in the belt.

The Statesboro market this year will sell under the rules and regulations of the Bright Leaf Tobacco Warehouse Association, which means five hours daily, 400 baskets per hour. With two full sets of buyers, representing all domestic and foreign purchasers of flue-cured tobacco, the market will sell 4,000 baskets daily.

The growth of the Statesboro market has been phenomenal. During the past season more money was paid out each day on the local market than was paid out the entire season when the market began operation in 1928.

From two small warehouses with 72,000 square feet floor space, the market has grown in twenty-two years to eight modern houses with the greatest floor space of any market in the state.

First Basket Sold, 62c;
Cobb & Foxhall, 66c

Sales started simultaneously at 8:30 o’clock in two warehouses — Sheppard’s and The New Warehouse. The first basket at the New Warehouse brought 63 cents per pound and was brought in by H. J. Kettles, of Rocky Ford. Figures from the first basket at Sheppard’s have not been available. Cobb & Foxhall’s first basket at 10 o’clock brought 66 cents. Sales will rotate at regular hours with each warehouse having one sale each day.
TOBACCO MARKET GOES ON RAMPAGE

Prices and Quantity Set An Unprecedented Record For Season's Sales To Date

Prices and quantity have continued to break records for the Statesboro tobacco market so far this season, and never in the history of the industry has there been such a spirit of enthusiasm among tobacco growers.

Advertisements appearing in today's issue from two of our enterprising warehouses give faint picture of the real condition at the present moment. These advertisements were prepared and put into type twenty-four hours ago. Since then the conditions have surged ahead far past the point of enthusiasm expressed in those advertisements. Said Foxhall, of Cobb & Foxhall, the prices quoted were good when we quoted them, but they are far behind later developments. There's plenty of sixty cents tobacco selling now.

And this is the condition this (Thursday) morning as this paper goes to press. Note the statement of the New Statesboro Warehouse as to prices and quantity. Those figures were for the period before Wednesday morning. That man Flowers, when he handed in the copy, was jubilant over the situation. Note that his house is going places both as to prices and quantity.

Statesboro's market, you will notice, had gone above three million pounds for the first five days—more than a half million pounds daily. Take that as a possible average, and note that the outlook is for big things in the Statesboro market before the season closes.
TOBACCO MARKET COMES TO A CLOSE

STATESBORO RANKS SECOND IN VOLUME OF MARKETS EAST OF ALTAMAHYA RIVER.

With a total of 1,812,582 pounds of first-hand sales, Statesboro tobacco market closed Friday afternoon. The record for quantity is little more than half of last year's record, when the total was almost three and one-half million pounds. This record, however, is on a parity with the record for the state, since the sales for the present season totaled only 57,895,929 for the state as compared with 106,402,351 for the same period last year.

Statesboro's market for the season, taken from the sworn figures submitted to the Department of Agriculture, Atlanta, was by weeks in pounds as follows:

<table>
<thead>
<tr>
<th>Week</th>
<th>Farmers</th>
<th>Holt-Cobb</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>First</td>
<td>122,582</td>
<td>75,364</td>
<td>197,946</td>
</tr>
<tr>
<td>Second</td>
<td>86,606</td>
<td>160,680</td>
<td>247,286</td>
</tr>
<tr>
<td>Third</td>
<td>134,086</td>
<td>223,692</td>
<td>357,778</td>
</tr>
<tr>
<td>Fourth</td>
<td>180,386</td>
<td>315,550</td>
<td>493,936</td>
</tr>
<tr>
<td>Fifth</td>
<td>215,618</td>
<td>300,018</td>
<td>515,636</td>
</tr>
<tr>
<td>Total</td>
<td>739,278</td>
<td>1,073,304</td>
<td>1,812,582</td>
</tr>
</tbody>
</table>

This record places Statesboro second in volume of tobacco sold by markets east of the Altamaha, the four markets running as follows:

- Claxton: 1,499,112
- Metter: 1,713,592
- Statesboro: 1,812,582
- Vidalia: 3,629,294

During the past season Statesboro's weekly average price was ahead of Claxton three times out of five weeks; was ahead of Vidalia four weeks out of five, and ahead of Metter five times out of five. Statesboro also during the last week exceeded in volume eight markets—Adel, Cairo, Claxton, Hazlehurst, Metter, Nashville, Quitman and Waycross, and in price she led Adel, Metter, Nashville, Valdosta and Quitman.
TOBACCO MARKET CONTINUES BRISK

STATESBORO RANKS ALONG WITH AVERAGE IN PRICES AND VOLUME SOLD.

8-10-33

Statesboro market, according to reports submitted under oath to the agricultural bureau in Atlanta, averaged along with other markets in Georgia both in price and volume for the first four days of the season. The figures show that there were sold here 480,838 pounds and that the average price was $12.90 per hundred. Six other markets in the state sold less tobacco—Baxley, Hahira, Hazlehurst, Metter, Pelham and Waycross. Four other markets sold for an average lower price—Douglas, Pelham, Vidalia and Waycross—and two markets—Metter and Valdosta—failed to report their average price.
Enlarged Facilities Give Promise Added Poundage For The Coming Season

Statesboro and Bulloch county will be ready for the opening of the tobacco market on Monday, July 21.

From the market point of view, Statesboro will still hold its position of the most floor space of any market in the state since the New Statesboro Warehouse organization has increased its floor space to 140,000 square feet with the additional house across the street from the house operated last year of 70,000 square feet. This gives a total of 555,000 square feet of warehouse floor space for the two sets of buyers.

Cobb & Foxhall are now cleaning their houses and making some repairs, and Sheppard & Brannen are also making everything ready in their houses. Joe Tillman is cleaning his warehouse of cotton, and Walter Aldred has his two houses ready for Cobb & Foxhall, who again will operate these houses along with their own.

The 1952 sales will be thirty minutes less than in 1951, and will cut the number of baskets that can be sold per day from 4,400 to 4,000 for the market. However, the baskets can weigh up to 300 pounds, which will encourage farmers to make larger piles than normally.

The some 6,000 acres of tobacco in Bulloch county will be ready for the market opening. Generally the crop is some ten days earlier than for the past two years, and will insure for the county as a whole a better quality. A couple of communities that have been hard hit by the dry weather, however, will not come up with the quality and poundage they did last year, though some of the better tobacco growing communities will have crops superior to what 1951 when they were hardest hit by they put on the market in 1950 and dry, hot weather.

Statesboro sold 16,432,609 pounds last year to lead the state, and hopes to exceed that figure this year with the some five per cent increase in acreage and better crop. The support price on tobacco is about the same as in 1951, indicating that tobacco prices will run along the same level as they did last year.
TOBACCO MARKET GETS A GOOD START

SALES ON OPENING DAY WERE HIGHLY PLEASING TO GROWERS FROM MANY COUNTIES

Selling 156,891 pounds of tobacco at an average price of 14.91 cents per pound, Statesboro warehouses turned into the pockets of growers Monday $23,392.44 in cash for the first day's sales of the season.

It was a joyous crowd of farmers who thronged the market here from many adjoining counties, some even coming from other states. Among this latter group, one truckload from South Carolina sold for an average price of $10 per 100 pounds, and the grower went away with a broad grin on his face.

The quantity sold in Statesboro was about evenly divided between the two warehouses, Foxhall and Cobb's and Sheppard's. By the toss of the coin Foxhall and Cobb's warehouse secured the first sale, which began exactly at 9 o'clock. This sale was completed before noon and the sale at Sheppard's was finished shortly after the noon hour. It was noticeable that the sales for the first day were approximately one-fourth the total amount sold on Statesboro's market for the entire season last year, and that the prices per pound were at least fifty per cent higher.

As is customary, the second day's sales were considerably less in quantity, aggregating around 50,000 pounds, though the prices per pound were approximately the same.

According to reports from other markets of the state, Statesboro's record for the opening was entirely creditable both as to quantity and prices. Few markets gave exact figures, and those who did invariably were below Statesboro in price though many of them exceeded her in quantity sold.
TOBACCO MARKET GETS GOOD START

OPENED TUESDAY WITH TOTAL OF 92,400 POUNDS BRINGING AVERAGE PRICE OF $8.34.

Statesboro tobacco market got off to a good start Tuesday. Receipts for the day totaled 92,400 pounds, which was considerably more than fondest hopes had expected.

The total paid to the growers was $7,608.51, which is an average of $8.34 per hundred pounds. While this price is somewhat below the opening of last season, it is better than the closing prices, and is almost equal to last season’s average.

Altogether the opening was better than there seemed reason to hope for, due to the late seasons which have retarded the preparation of the tobacco for market.

Since the opening day receipts have naturally been lower, and will remain small, perhaps for another week. Indeed, the market is not expected to get its stride till about the middle of next week.

Statesboro’s market has a full set of buyers, every company here last year being again represented, and some new buyers are on the market, thus every facility for caring for the crop is assured.
TOBACCO MARKET OPENS HERE TODAY

PROSPECTIVE SHORT CROP HAS NOT LESSENED ARDOR OF LOCAL BOOSTERS.

Statesboro's tobacco market opened this morning with more than 125,000 pounds of tobacco on the floors of the two warehouses, there being about an equal quantity in each warehouse.

By a toss of the coin, the Farmers Warehouse won the first sale, and selling began at 10 o'clock, one hour later than scheduled time. Practically all the tobacco on the floors was brought in this morning. The volume was highly pleasing in view of the recognized shortage of the crop in this section. The quality of the weed is apparently much better than last year's tobacco.

The first basket to go under the auctioneer's hammer belonged to Dewey Newman and brought 15 cents per pound. Adjoining baskets brought from that price down to 2 cents. It is impossible at this hour to forecast a probable average price.

While the tobacco crop in this territory is only about twenty-five per cent of normal production this year, yet there seems to be more interest taken in the tobacco market at Statesboro than ever before. There have been several meetings of the business men in Statesboro in the past few weeks to make plans to further the interests of this market and all the business men and citizens of this town and vicinity are doing everything in their power to attract tobacco to this market.
TOBACCO MARKET
OUTLOOK BRIGHT

Statesboro to Have Two
Sets of Buyers; Outlook
For Prices is Promising

With the opening date only twenty
days hence, the outlook for States-
boro’s tobacco market is believed to
be exceedingly bright, according to
H. P. Foxhall, veteran warehouseman
who is this week making a survey
of conditions in Statesboro’ territory.

The market will open on Wednes-
day, July 24th, with two sets of buy-
ers who will remain throughout the
entire season, buying five hours daily
five days per week. This additional
set of buyers will insure prompt han-
dling of tobacco brought to the ware-
houses here, and will take care of the
largely increased floor capacity added
since last season.

The increased floor space includes
a new warehouse now being completed
by Sheppard and Brannen, and in ad-
inclusion the conversion of the Tillman
warehouses into use again after hav-
ing been used for storage in recent
years. The space thus added is given
at 175,000 feet, bringing the total
floor space to 475,000 for the entire
market.

Mr. Foxhall was requested to give
his impression of the market pros-
tects as a whole, in response to which
request he gave us the following:

“Having traveled for the past three
days through parts of Bulloch, Ware,
Bryan and Tattnall counties, I find
the tobacco crop one of the best in
the territory I have seen in the past
fifteen years. The crop is curing out
with fine color and the quality is good.
The yield in pounds per acre may be
a little off as compared to some pre-
vious years, but the better color and
quality should more than offset this
in the final money return to the grow-
ers.”
TOBACCO MARKET REMAINS STRONG

RECEIPTS INCREASING DAILY, AND PRICES STILL AVERAGING AROUND 20 CENTS.

Statesboro’s tobacco market is well into its second week, going strong and gaining momentum as it goes.

For the three days of the present week, receipts have been almost equal to the total for the entire opening week, being in the neighborhood of 300,000 pounds. Monday was a comparatively light day, with only about 60,000 pounds on the market. Tuesday’s receipts reached nearly 140,000 and Wednesday’s was in excess of 120,000.

There have been some more pleased farmers on the market, many of them coming from distant counties and some from other states.

The sworn figures published by the state department of agriculture Tuesday reveal that Statesboro’s market ranked well along with the strongest markets of Georgia, both in volume of receipts and prices paid, the average being $18.33 per 100 pounds last week. A comparison of some of the other markets is as follows:

Bainbridge, 17.84 Quitman, 18.18
Blackshear, 18.13 Thomasville, 18.06
Cairo, 17.61 Waycross, 17.85
Douglas, 18.60 Vidalia, 17.90
Fitzgerald, 17.78 Statesboro, 18.33
Pelham, 17.87 Claxton, 17.57

While the average prices are about 20 cents, it will be understood that this is brought about through occasional large receipts of poorer grades. While many good lots sell at around 30 cents per pound, this average is greatly reduced by the induction of a quantity of 10 cent tobacco, which sometimes results from damage to the weed in its preparation for market.
TOBACCO MARKET RUNS NEXT WEEK

Two Sets of Buyers During Past Week Have Gone Far Toward Clearing The Floors

Despite the presence of two sets of buyers on the local market during the present week, the congested condition has not been entirely relieved, and assurance is given that the sales will continue next week.

Some little delay was met in procuring the increased buying force after had seemed assured. Beginning Monday, however, help arrived—coming, it is understood, from another market in South Georgia which had already completed its sales—and this week the chant of the auctioneer has been heard in both warehouses each day. The situation, however, has been slightly handicapped for want of labor, which condition has now been relieved.

Warehousemen today state that there is enough tobacco on the floors to run through the present week, and that tobacco is still coming in, which will necessitate operation into next week—and until the last pound is sold which is offered the Statesboro warehouses.
<table>
<thead>
<tr>
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<td><strong>20.96</strong></td>
<td><strong>71,826,352</strong></td>
<td><strong>18.91</strong></td>
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</tbody>
</table>
Tobacco Market Still Remains in Suspense

Closed under orders issued by Governor Arnall and State Commissioner of Agriculture Linder, the tobacco markets of Georgia are still in a condition of uncertainty.

Scheduled to have opened last Monday for the sale of tobacco, Statesboro’s warehouses had on the floors approximately a quarter of a million pounds when the order was issued. First sale was to have been held Monday morning at Cobb & Foxhall’s, thence to the Sheppard warehouses. These houses received tobacco during the three or four days preceding opening date, which is permitted to remain covered on the floors of the warehouses.

A statement by one of the warehousemen this morning is to the effect that sales will begin Monday morning unless something not now apparent should intervene.
TOBACCO MARKET
TO OPEN TUESDAY

Prospects are Bright for Better
Prices and Larger Receipts
On Local Market

Statesboro's ninth tobacco selling
season will open next Tuesday, Au-
gust 4, with a full set of buyers.

There will be no ballyhoo in the
way of entertainment or amusement.
Warehousemen say that the entire
day will be given over to the selling
of tobacco, and a fine opening sale
for poundage and price is expected.

The two warehouses here have been
put in condition with extra floor room
and every effort will be made to take
care of all tobacco brought to the
local market. The warehouses will be
operated by the same management
who have served the people of this
section for the past several years.
Warehouse No. 1 will be operated by
W. E. Cobb and H. P. Foxhall, who
started with the Statesboro market
in 1928 and whose reputation is well
known in Georgia and North Carolina
as experienced tobacco men. Ware-
house No. 2 will be operated by R.
E. Sheppard, who begins his third
year in the Statesboro market. Mr.
Sheppard is considered one of the
best warehousemen in the South.

The tobacco acreage in Bulloch is
slightly increased this season, but the
leaf is reported light and the pound-
age in the county will be about the
same as last year. However, with
practically all Bulloch county tobacco
sold on the Statesboro market and
much from Tattnall, Candler, Emanuel,
Evans, Bryan, Liberty and else-
where, including much tobacco as us-
ual from South Carolina, the States-
boro market is expecting a banner
year in sales. Prices will be good, it
is predicted.

Every company buying tobacco in
Georgia this season will be repre-
sented on the Statesboro market. The
buyers and their houses for States-
boro are as follows: Venable Tobacco
Company and Liggett-Meyers Tobac-
co Company, Fred Cash; American
Tobacco Company, Charlie Randolph;
Export Tobacco Company, Ben Mead;
L. B. Jenkins Tobacco Company and
associates, Bill Taylor; Imperial To-
bacco Company, C. D. Clark; Dixie
Leaf Tobacco Company, Bill Haynes;
R. J. Reynolds Tobacco Company,
Lawrence Reese; W. T. Clark Tobac-
co Company, name of buyer not yet
available.

Official reports from the depart-
ment of agriculture show that the
Statesboro market led all Southeast
Georgia markets in 1935 in the aver-
age price paid for tobacco. Local
warehousemen state that they hope
to maintain this record for 1936.
TOBACCO MARKET
TO OPEN TUESDAY

Local Market Facilities
Vastly Increased Above
Any Previous Season

With facilities greatly increased, Statesboro's tobacco market will open next Tuesday.

Warehousemen with their full working crews have been on the ground for the past week, and when the gong sounds for the get-away Tuesday the situation will be found to have made long strides since the first opening day some sixteen years ago.

As has already been told in these news columns, warehouse floor space has been almost doubled since last season. One new warehouse, located on the Central of Georgia track near the center of the city, adds 70,000 feet of floor space, which will be operated by its new organization. Announcement of the personnel of this new concern is again being carried in our advertising columns today, as it has been for the past two weeks.

In addition to this, a new warehouse has been constructed by Walter Aldred on a lot adjoining the Cobb & Foxhall warehouses, which new warehouse gives 51,000 square feet of floor space. This warehouse has been taken over by the Cobb & Foxhall organization, and, added to their two other buildings, gives that concern a total of 120,000 feet.

Then there is the mammoth Shepard warehouse in the same vicinity, which is said to be the largest in the state, with floor space of 105,000 square feet.

Add together the old and new facilities, and it will be seen that Statesboro will have 295,000 feet of floor space this year as compared with 175,000 feet during the past several seasons. It ought to appear plain that there will be ample storage room, and that there will be no necessity for growers to pass Statesboro market by when they start selling their tobacco. As to the marketing facilities—well, this will be taken care of as the needs increase.
Important Steps Taken Toward Establishment Here Of Marketing Facilities

Plans are already under way to make certain the congested condition that existed on the tobacco market this season “don’t happen again,” as well as plans for expanding the marketing facilities.

This information was made known to civic and city officials here today. R. E. Sheppard and Aulbert Brannen, operators of Sheppard’s warehouse, reported that they understood such plans are being developed rapidly, Mr. Brannen stated that he has been informed that an eight-acre lot on the Georgia & Florida railroad has been purchased, located on Zetterower avenue, for the purpose of establishing a steaming and redrying plant as well as for increasing the sales floor space. Mr. Brannen expressed the belief that this was the first of several such plants coming here.

Statesboro sold through last week 9,028,000 pounds of tobacco, Mr. Brannen pointed out. Had there been two sets of buyers on the market all the season this figure would have been increased by at least 5,000,000 pounds.

As for the conditions here this season, Mr. Brannen attributed them to many things. First, the lack of adequate buying facilities. Another set of buyers would have helped several of the problems. Buyers were permitted to only buy four and a half hours per day, which forced tobacco to lay on the floors for a week most of the time and prevented buyers and warehousemen from giving longer working hours to helpers and thereby holding the labor.

Growers, civic leaders, and tobacco warehousemen are all concerned over the prospects for taking care of the 1945 tobacco. With two sets of buyers for next year, an additional warehouse with about the same space as the Sheppard house (105,000 square feet), and one or more redrying plants, the conditions growers experienced in 1944 marketing of their tobacco here just “won’t happen again.”
TOBACCO MARKETS CLOSE FOR SEASON

STATESBORO HOLDS RANK AMONG THE LEADERS IN SALE OF THE WEED.

Coming to a close at the end of the fifth week, Statesboro held high rank among the markets of the state, both in quantity and price. The final figures issued from the State Department of Agriculture shows Statesboro’s sales for the season to be 2,264,932 as against 2,306,288 last year. This is a decrease of 41,356 pounds.

Claxton, one of the neighboring markets, sold 2,278,536, which was an increase of 582,536 over last year; while Metter, another neighbor, sold 4,047,558—a decrease of 324,194. Metter had the distinction of being the only market in the state to remain open during the sixth week, her sales after other markets had closed approximately 222,000 pounds.

1929 TOBACCO IS NEAR 1928 MARK

TONNAGE FALLS SHORT BY LESS THAN AN AVERAGE DAY’S SALE.

In tonnage, Statesboro’s 1929 tobacco market fell below last year’s sales. In cash receipts, the crop greatly exceeded that of last year.

The first sales on the local market for 1928 totalled 2,306,194 pounds. The average price was 10.48 per pound.

The first sales for the past season were 2,264,932, and the average price per pound was 14.79.

It will thus be seen that the first sales of the past season were 51,262 pounds below last season. This shortage is less than the sales of almost any day during the season.
Tobacco Men Here For Market Opening

In anticipation of the near opening of Statesboro’s tobacco season, tobacco circles have taken on new energy during the past week with the arrival of the warehousemen who are to do business with us.

First to arrive was D. C. Flowers, of the new warehouse now being completed on the Central railroad track, who came last week. Later Willis Cobb and H. P. Foxhall, of the Cobb & Foxhall organization, came in during the present week, and have been conducting a campaign of inspection of the situation contiguous to the local market. House facilities have been vastly enlarged for the coming season. The new establishment gives 70,000 feet of floor space for the new firm, and Cobb & Foxhall will increase their capacity by about that amount in taking over a new house constructed by W. H. Aldred during the past spring.
TOBACCO MEN HERE IN TRADE BOARD

WILL HAVE ORGANIZATION TO PROMOTE FUTURE OF LOCAL TOBACCO MARKET.

Statesboro tobacco men have organized for the regulation of the local tobacco market and to promote its future interests.

To this end a tobacco board of trade was formulated Tuesday afternoon, the membership of which includes every buyer here as well as the warehousemen, the local bankers and others interested.

S. Edwin Groover, of the First National Bank, was made president of the organization and Pete Donaldson secretary and treasurer. These officials were directed to proceed with the procuring of a charter and the formulation of rules and regulations which are to be ready for adoption at the opening of the next season.

There are many matters of detail which belong to a tobacco board of trade, without which confusion and discord are apt to arise. So far there has not been any confusion on the local market, but it has been deemed well to formulate a board with authority to regulate and promote the interests of the market.

The following were enrolled as charter members of the organization which was perfected Tuesday afternoon: Holt Cobb Warehouse, Farmers Warehouse, Liggett-Myers Tobacco Company, R. J. Reynolds Tobacco Company, Imperial Tobacco Company, American Tobacco Company, John Williams, W. A. Gardner, E. Y. Forbes, J. S. Morton, S. T. Adams, G. W. Cobb, M. L. Roberts, W. D. Peeler, John Y. Stokes, Carter & Grogan, E. J. Brien & Co., and Fred Cash. Cecil W. Brannen, president of the Statesboro Tobacco Warehouse, and the three banks of Statesboro were made honorary members.
Tobacco Movement Grows in Bulloch

Indications Point to Acreage of Importance for the Coming Year.

Bulloch county will rank along with her neighbors in the production of tobacco next year, according to present indications.

The movement to establish the industry in the county in a substantial way was inaugurated at a recent meeting of the Chamber of Commerce, when a committee was designated to take such steps as seemed adequate. Cecil W. Brannen, chairman of the committee, immediately set about in an active way the procurement of a suitable man to direct the work, and the result was the employment of J. C. Hurdel, an experienced demonstrator for many years in Pierce county. Mr. Hurdel has been visiting among the farmers of Bulloch county for the past several weeks and has already signed up an important acreage for the coming year.

At the meeting of the Chamber of Commerce last Friday evening Mr. Hurdel submitted a report of his activities, indicating an awakening of interest in tobacco culture among the farmers. It is believed now that there will be several hundred acres planted. This, it is said, will be in small acreages on numerous farms, not to exceed four to seven acres to the farm.

At the county fair which opens on Monday, November 1st, Mr. Hurdel will have a display of Bulloch county grown tobacco and will spend the entire week at the fair grounds discussing the matter of tobacco growing with our farmers. He will make frequent talks as groups are obtainable and will be ready to answer questions that may arise in the minds of those who contemplate the possibility of taking on a small acreage. Mr. Hurdel comes to Bulloch county with the very highest sort of recommendations and it is easily apparent to one who listens to him talk that he knows the growing and marketing of tobacco thoroughly. He will be glad to hear from any farmer who is interested in the possibility of planting tobacco the coming year.
From a circular issued by the department of agriculture touching upon the growing of tobacco, we take the following extract which will be of interest to the tobacco growers of the county:

"If you have not prepared you tobacco seed bed, now is a good time to do it. The Christmas holidays are over and we hope you have had a pleasant Christmas.

"In returning to work the first job to be done should be to burn the tobacco bed. If the tobacco bed is burned most of the weeds and grass seed will be killed, as well as fungus diseases. Burning the bed will also cause the plants to be earlier. Dry pine brush is one of the best materials for burning the bed. The bed should not be burned when the soil is wet. The plant bed is the keynote to success in the tobacco business. Plenty of early and vigorous plants are absolutely essential for best results in the production of high grade tobacco. It is the early tobacco that gives the biggest profits. Late tobacco is rarely ever profitable. The tobacco beds should be sown not later than January 15th.

"A bed five yards wide and thirty yards long will furnish ample plants for five acres. Two tablespoonfuls of seed are necessary for this size bed.

"Always remember it is better to have too many than not enough. Without plenty of plants the whole year's work is a failure. A good bed may amply supply as many as 50,000 plants from 100 square yards in two or three drawings, but it is not safe to count on more than 15,000.

"Let us all get an early start and help Georgia produce a crop of tobacco that will be excelled by none."
TOBACCO PRICES HIGHLY PLEASING

Income From This Year's Crop In Bulloch Expected To Reach Five Million

Tobacco farmers that were lucky enough to get a sale on yesterday's opening day were happy. Local merchants and business men were happy—extremely so—to see the start of a flow of new money, which is expected to reach near $5,000,000 this year.

The chant and song of the auctioners—and there were two sets of buyers going full blast today without any arguing or quibbling—made everybody happy. Nobody was mad with anybody in Statesboro this July 24. All was well.

The first baskets opened at 50 cents, but the warehousemen and buyers soon found the groove and began to shoot bids at around 38 to 47 cents for these first two pickings, which was the general type of tobacco offered.

The growers that have attended tobacco sales in Georgia ever since it has been sold here said without any reservations that this was the best opening day in the history of the markets. The average in one house was $43.40 per hundred. The other houses probably were around this average. This is surely the highest market Statesboro has ever had.

There are some three days' sale on the eight warehouse floors here now. Sandlugs or primings predominate. Indications are that very little grading is necessary for these first two pickings. The better tobacco on up the stalk may need more grading than this thin, light tobacco.

The New Statesboro Warehouse and Cobb & Foxhall old house opened with first sales, with both sets of buyers going to Sheppard's No. 1 house later in the day. This is the only day that two sets of buyers will work in one house. The percentage of floor space each organization has entitles them to that same proportion of selling time.
TOBACCO PROMOTERS ARE VISITORS IN STATESBORO


Messrs. Joyner and Webb are from the heart of the tobacco producing section of North Carolina and are extensively interested in the industry. Mr. Webb is editor of the Tobacco Journal, published at Winston-Salem. These gentlemen are visiting in Metter with a view of sizing up the tobacco situation in that county and the Metter crowd brought them to Statesboro to give them a wider vision of the possibilities of the section.

The Metter gentlemen are enthusiastic over the tobacco industry developed in Candler county during the two years. They report rapid progress in the building of the warehouse in that city, which is one of the very largest in the state.
TOBACCO PROSPECTS BRIGHT FOR BULLOCH

WAREHOUSEMEN AND FIELD WORKERS ARRIVE TO MAKE PLANS FOR OPENING.

With both the warehouses completed and warehousemen for both houses on the grounds, prospects for the sale of tobacco in Bulloch county are exceedingly bright at the present.

Will Cobb and Joe Pennington, representatives of the Holt-Cobb warehouse, and H. W. Gauchet, who will operate the Farmers warehouse, are already here, meeting the farmers and getting acquainted with the people of Statesboro, Bulloch and the adjoining counties. For the past week these men have been all over the territory inspecting the farms and report a high quality of tobacco in this section. Though every county in this section has not yet been visited, representatives from both warehouses will have men in these communities in a short time.

H. W. Gauchet & Company, who have leased the Farmers warehouse, are from Clarksville, Tenn., where they have had years of experience in the tobacco industry. “Phil” Holt and Will Cobb, who will operate here under the name of Holt & Cobb, are pioneer tobacco men of Rocky Mount, N. C.

Both warehouses will have additional field workers and representatives who will come here on July 1.
TOBACCO RAISING GAINING FAVOR

PROMISES SATISFACTORY SUBSTITUTE FOR COTTON AS A MONEY CROP.

(Augusta Herald.)

The rapid growth of the tobacco industry in Georgia, the evident favor and interest displayed in the production by the farmer as a means of transition from cotton to other products not affected by the boll weevil, and how this interest was aroused was discussed Monday by Traffic Manager Thomas Harris of the Georgia and Florida Railroad.

"Four years ago," said Mr. Harris, "a movement was inaugurated in Coffee county to stimulate interest in tobacco raising in that county, and subsequently the state. An agent was appointed at that time who was familiar with tobacco production in its every form. His duties were to instruct the tobacco growers of the territory as to the methods of planting and tending the crop, and its shipment to market. The first year one sales warehouse was established in the county, the second year two, from which approximately 300,000 pounds of the plant were sold.

"The industry was now gaining foothold in the vicinity, and unusual interest was being displayed by the planters. The early part of the third year saw the establishment of another warehouse. The aggregate sales that year approximated 1,100,000 lbs. This year, which is the fourth year, there are three warehouses at Douglas, one at Nashville, Ga., one at Hazelhurst, and one at Vidalia. On the opening day, the sale from the warehouses at Douglas amounted to about 350,000 pounds; that from Vidalia 50,000, from Nashville, 150,000, and from Hazelhurst 25,000 pounds.

The tobacco grown is known as the "Virginia-Carolina Bright." During the season of six weeks' duration it is estimated that 3,000,000 pounds were sold. This figure is declared to be more than normal, and the farmers of the state are very optimistic over the outlook for successful crops in the future. The variety grown is of the cigarette and pipe smoking type and is raised in open fields, as is any other tobacco. The season lasts from the planting time in April until maturity in June and July. The early crop is inferior, being known as "sand tobacco" or "lugs," on account of being very near the ground and being partially spoiled therefrom. Later in the season, however, this fault is remedied and the variety is of a better type. The prices are of course regulated by the progress in the season and the grades, which are distinguished by the terms, "strong, medium, and poor."

Thirty thousand acres of tobacco are at present in cultivation in Georgia, of which 15,000 are growing on the Georgia and Florida lines. In this connection, it might be mentioned that John L. Boyd, of Gong, Ga., with whom many Augustans are acquainted, is loading today a car of tobacco for shipment. Mr. Boyd has thirty acres of this plant under cultivation.

The shipment of tobacco through Augusta on the G. & F. lines constitutes a large part of the business done by the railroads passing through this city.

FARM FOR SALE.

137 1/4 acres, with about 65 in high state of cultivation; good wire fencing, well drained, two good dwellings, all necessary outbuildings, 3 miles south of Brooklet, on mail route, public road leading to Pembroke. For price and terms, see me at the place.

(10 Jul 41)

N. M. FLAKE,
Brooklet, Route 1.

FOR SALE.

Ninety-two acres of land 1 1/2 miles east of Statesboro; uncultivated, but has 75 acres under good wire fence; enough pine, oak and lighwood on land to pay for it. Public road on two sides of land, also good school on land. Will sell at a bargain. Terms, two-thirds cash, balance to suit purchaser. Apply at this office.

(24 Jul 24)
FOBACCO SALES
BEGIN THURSDAY

Veteran Warehousemen Arrive
In Readiness for Acceptance

Weed for Opening Date.

One week from today farmers of Bulloch county will begin to hear the
voice of the tobacco auctioneer.

Thursday, August 8th, is the scheduled date for opening of the tobacco
markets in Georgia, and Statesboro warehouses will open with as bright
prospects as any for a successful season.

Statesboro's warehousemen — Will Cobb and Heyward Foxhall, and R. E.
Sheppard—have been on the scene for the past several days, and will
be ready to start in high gear, as they always start, when the moment
arrives.

In these veteran warehousemen tobacco growers of this section recognize
themselves as very fortunate. There are no better warehousemen in Georgia, if even their equal. From year to year these gentlemen have
grown in popularity and their expanding trade area is evidence of the
class of service they render.

When Statesboro's first warehouse was opened, Will Cobb was on the
scene, a member of the firm of Holt and Cobb, and every day since the
opening when tobacco has been sold he has been here doing his part to
serve the growers of this section. It was three years later, after the
death of Mr. Holt, that Heyward Foxhall came into the organization,
and from the very first he found his way into the esteem of the people
who learned to know his worth as a warehouseman.

Seven years ago Bob Sheppard took over one of the warehouses, and
those seven years have witnessed almost a revolution in the tobacco
business of Statesboro. As his business continued to expand, he found
it necessary to erect a warehouse for himself, which released to Cobb and
Foxhall the warehouse he had previously operated. This new arrange-

See MARKET, page 6

MARKET, from page 1

imately 60,000 feet of floor space, and
the new warehouse which Bob Shep-
ad built gave him 105,000 square
feet—believed to be the largest
warehouse in Georgia.

Mssrs. Cobb and Foxhall are indi-
vidually large tobacco growers at
Rocky Mount, N. C., and at that place
they together operate two of the
largest tobacco warehouses to be
found in the state of North Carolina.
They have brought with them in their
personnel for the approaching season
many veteran employees, including
E. A. Farlow, their auctioneer, who
has been with them for the past six
years; J. A. Delbridge, in charge of
their office, and R. A. Bynum, pay-off
man, both of whom have been with
them nine years; Claude Daniels,
bookman; Robert Jackson, ticket
marker; S. L. Gaynor, weighman;
Erastus Akins, in charge of the floor;
Bill Anderson, floor manager, and
W. H. Long, in charge of leaf.

In 1938 Mr. Sheppard completed
his new warehouse which has created
state-wide interest as the largest in
the state. The lighting system pro-
duces a soft, mellow light which
shows the tobacco on the floor at its
best, bringing out its best color and
grade, thus assuring the grower the
maximum price for his tobacco.

Mr. Sheppard comes here from
Kinston, N. C., where he operates an-
other warehouse. He has been identi-
fied with tobacco for twenty-two
years and is recognized as one of the
best operators in the business. He
has operated houses at Metter and
Claxton, coming to Statesboro in
1933.

The personnel of Mr. Sheppard's
warehouse this year includes: As-
sistant sales manager, Aubert J.
Brannen; auctioneer, O. G. Rucker;
clipman, Allie Hart; office manager,
Frank Laws; bookman, Shorty Corn-
well; ticket marker, Dan Taylor;
pay-off man, E. P. Wooten; utility
man, Bill Taylor; scalesman, Paul
Roberson; floormen, Skinner Wooten,
Lloyd Malpass and Z. M. Williams.
TOBACCO SALES OPEN TODAY

Statesboro Market Begins

26th Season With
Ten Warehouses Operating

With the first chant of the auctioneer here this morning (Thursday) the Statesboro tobacco market, which has led all markets in the Georgia-Florida flue-cured belt in pounds and money for several years, will begin its 26th season.

The market here was established in 1928 and the growth has been phenomenal. Each day's sale in recent years has paid out more money than the entire season in 1928. The first year the market sold 2,306,238 pounds for $245,346.07. Beginning with two warehouses in 1928 with 63,000 square feet of floor space the Statesboro market now has ten warehouses with over 700,000 square feet of floor space, not only the largest market in Georgia in poundage sold but also in floor space.

For a long time Statesboro led all one-buyer markets in the state, then came two sets of buyers and in 1946 Statesboro led all markets in the state in poundage when 14,670,367 pounds were sold for $5,974,966.00. Last year the market, according to United States Department of Agriculture figures sold 20,181,100 pounds for $9,383,362.00.

Approximately 160,000 square feet of floor space was added this season with the building of the Farmers Warehouse, which will be operated by Guy Sutton. The Cobb and Foxhall warehouses will again be operated by H. P. Foxhall and W. E. Cobb, Sheppard's Warehouses by Albert J. Brannan, R. E. Sheppard and J. T. Sheppard and the New Statesboro Warehouse by Cecil Wooten, George Sugg and Mr. Wiggins.

The Crop Reporting Board has estimated this year's production about eight percent below last season, however, due to the drought in this area, County Agent Byron Dyer has estimated Bulloch county will be off from forty to fifty percent.

Sales on the Statesboro market will begin at 8:30 at Sheppard's No. Warehouse and Cobb and Foxhall, moving to the Farmers and New Statesboro when the first two houses have sold their allotted time.

As in the past years, all major tobacco companies buying on the Georgia-Florida Belt will be represented on the Statesboro market.
TOBACCO SEASON HAS
AUSPICIOUS OPENING

HIGHEST PRICES
PRODUCE SMILES

RECEIPTS ON LOCAL MARKET IN EXCESS OF HIGHEST EXPECTATIONS

“The best tobacco market since the opening!” was the declaration of one enthusiastic farmer; and that was about the sentiment of every grower in Statesboro yesterday.

With receipts aggregating in excess of 180,000 pounds, much above the expectations of the most optimistic, and with the price ranging in excess of 21 cents per pound, it is easy to understand the enthusiasm of the growers.

The first sale was decided by a flip of the coin and went to the Cobb-Foxhall warehouse. At the time of opening the sale, tobacco was still pouring into both warehouses, and the inrush continued until almost the closing moment late in the afternoon. The sales were apparently about evenly divided as to quantity between the Cobb-Foxhall and the Sheppard warehouses, and there was not the customary amount of moving from one row to another or from one house to the other.

Tobacco sold here on the opening date from practically every county in the first congressional district and beyond, with a considerable quantity also from South Carolina.

It will be interesting to know that the allotment for Bulloch county growers under the Kerr-Smith bill has been fixed at 1,674,634 pounds. This, however, is not intended as a restriction of the amount which may be handled on the local market, since growers from adjoining counties are permitted to sell in Statesboro and Bulloch county growers, if they choose, are permitted to sell elsewhere.
TOBACCO SEASON
TO OPEN TUESDAY

PROSPECTS FOR GOOD PRICES
AND INCREASED SALES ARE
BELIEVED TO BE PROMISING.

Statesboro's 1933 tobacco season
will open Tuesday morning at 9
o'clock.

From every indication, the receipts
on the local market and the prices
for the season promise much better
than in recent previous years. While
it is not possible for any buyer to
give a forecast as to possible prices,
the local warehousemen express the
belief that they will open much better
than last season.

Statesboro's two warehouses are
ready for any amount of business
which may come this way. Cobb &
Foxhall, who will operate the upper
warehouse have been here since the
establishment of the Statesboro
market and have a reputation which is
well recognized by the tobacco grow-
ers of Bulloch county. R. E. Shep-
pard, who will operate the lower
warehouse, is a new man in States-
boro but not in this territory. He
has had experience in Metter and at
Claxton, in both of which markets he
built a reputation as a successful and
aggressive warehouseman.

The Statesboro market has operated
for five years. Three years ago the
receipts exceeded four million pounds.
Due to a crop failure, receipts last
year were below a million pounds. It
would be a mere guess to predict re-
cceipts for the coming season, but there
is not the slightest doubt that our
market will handle its share of the
crop for this section. As has already
been announced in the papers, the
corps of buyers will represent every
company which buys on the Georgia
market.

A giant cactus 55 feet tall and sup-
posed to be 250 years old has been
discovered near Phoenix, Ariz.
TOBACCO WAREHOUSE PROMISED NEXT YEAR

IMPORTANCE OF CROP IN BULLOCH COUNTY ASSURES PERMANENT LOCAL MARKET.

Statesboro will have a tobacco warehouse next year.

This necessity is assured by the magnitude of the tobacco crop of the present season and the prospect for largely increased acreage next season.

The tobacco acreage in Bulloch county this season is said to be around fifteen hundred acres. It is practically assured that this will be doubled next year. A movement was undertaken rather late in the spring, after it had been ascertained that the acreage was of sufficient importance to warrant it, for the establishment of a warehouse for the present season. Plans were perfected for the erection of the building, and there will be no trouble on that score in the future. It was finally decided, however, to defer the matter till the outcome of the present crop has been more definitely ascertained. The prices that have been realized by Bulloch county growers, and the yields in practically every section, have lent encouragement to growers, and these facts brought about the definite decision to get ready for a local market for next season.

The location of the warehouse it is understood will be on the property of the Georgia & Florida Railway, recently acquired for terminals on Fair street.
Tobacco Warehouse
Stockholders Meet

The annual meeting of stockholders of the Statesboro Tobacco Warehouse Company was held Tuesday evening at the court house, at which time directors for the ensuing year were elected. Three new members were added, bringing the board membership to eleven, the number required by the by-laws. The new members are J. A. Bennett, F. N. Grimes and D. B. Turner. Other members of the board are R. J. Kennedy, chairman; Hinton Booth, C. S. Cromley, Alfred Dorman, Jake Fine, Grady K. Johnston, S. W. Lewis and C. P. Olliff.
AUGUST 22, 1927 k895

BULLOCH TIMES

TOBACCO

Mr. Nick Foss has demonstrated again this year that tobacco can be successfully grown on Bulloch county soil, having five acres in the "filthy weed" from which he expects to secure about 1,750 pounds of tobacco leaf. At the price the leafe usually brings this will bring him something like $70 per acre. He had a small patch of the week last year, and samples of the leaves after curing were pronounced by tobacco men as fine as could be grown even in Cuba.

Edmund Spenser - English Poet who wrote "The Faerie Queen"

William Lilly
THURSDAY, DEC. 4, 1913

TOBACCO

A meeting of the farmers of Bulloch county who are interested in the proposed growing of tobacco will be held at Ivanhoe next Wednesday the 10th. At this meeting W.P. Smith of Pineora, who has been engaged in the promotion of the tobacco growing in Effingham county for the past four yearz, will be present and make a talk on the subject.

Mr. Smith is from the tobacco growing section of S. South Carolina, and has been engaged in that industry for a great many years. He came to Effingham four years ago and has given the matter a thorough test in that county and declares that tobacco can be grown in this section with perfect success.

In the vicinity of Pineora, which is just across the river from Ivanoe, a warehouse has recently been erected and preparations are being made, to engage in the industry on an extensive scale. Over on the Bulloch side a small start has been made and it has been demonstrated that Bulloch county soil is well suited to the growing of the weed. Mr. Smith states that in the Ivanhoe section there is some land which is perfectly suited to tobacco, and he predicts that within a few years the industry will become an important one in this county.
TUESDAY A BIG DAY IN STATESBORO MARKET

OVER ONE MILLION POUNDS FIRST DAY

Little Complaint From Growers
Though Prices Were Below those of Last Year

Statesboro tobacco market had its biggest day—biggest from point of poundage, though not from standpoint of revenue—Tuesday when it opened for the season.

A conservative estimate was that there were 1,300,000 pounds on the floors of the warehouses when the auctioneers began their cry for sales at 9 o'clock. There might have been more than that.

Cobb & Foxhall, lucky for the past several seasons in the same way, won the first sale, and their two warehouses, with floor space of approximately 63,000 square feet, were jammed to overflowing. Sheppard's big new warehouse, with 105,000 square feet capacity, likewise was jammed, and wagons and trucks stood in the nearby streets awaiting opportunity to unload as the sale progressed.

The first basket of tobacco, and it was a choice basket, sold for 30 cents per pound. Followed then some lower grades, and before the end of the first row the market had about struck its average for the day—which was estimated at around 17 cents per pound.

Drawing first sale, Cobb and Foxhall continued to sell till about mid-afternoon, when the sale was transferred to Sheppard's warehouse and ran on through the balance of the day. Taking up again there Wednesday morning, the allotted time for that warehouse carried the sale till past mid-day Wednesday. In the meantime tobacco had continued to pour in, and the sales had hardly made a dent in the volume on the floors of the two warehouses.

Effort had been made to procure an additional set of buyers for the Statesboro market, and hope was felt will the very last that the effort might be successful. There are still those who hope, but no promise has been given that relief will be given to the congested condition of the market.
TWO WAREHOUSES FOR STATESBORO ASSURED

ACTIVE STEPS TAKEN TOWARD PROVIDING LOCAL TOBACCO MARKET NEXT YEAR.

Statesboro will have two warehouses for handling next year's tobacco crop.

The first definite steps toward that end were taken at a meeting of citizens held in the court house Monday evening, which assemblage consisted chiefly of those who had entered into the contract for the employment of the county demonstrator last fall, and who had been assembled to receive a refund of all advances made on that account during the year.

Reports submitted at this meeting indicated that there had been planted in Bulloch county last year fifteen hundred acres, which had produced around a million and a half pounds of tobacco. At an average price of 20 cents per pound, this had brought the farmers approximately $300,000. Indications are that next year will see an acreage of not less than five thousand in the county. Practically every man who grew tobacco this year has expressed an intention to increase his acreage next year, and hundreds of farmers who did not plant this year will do so next year.

It is to care for this prospective increased production that Statesboro is beginning thus early to provide warehouse facilities.

Neighboring markets have all been so congested this year that much difficulty has been experienced in disposing of one's offerings. The season is so short that congestion has been unavoidable. Bulloch county growers have insisted that Statesboro shall make plans to take care of their business, and this step toward the building of two warehouses will insure that eventuality.

The two warehouses to be erected will be of dimensions approximating 128 feet by 300. Each warehouse with the necessary equipment will cost around $15,000. At the Monday evening meeting enough cash was subscribed to approximate $20,000. Committees were appointed to canvass the town during the three intervening days and report at a meeting of the Chamber of Commerce Friday night the final subscriptions.

Enthusiasm is running high, and there is not the slightest doubt that the necessary amounts will be raised by Friday night.
Vidalia offers best market for tobacco

Tobacco growers will be interested in the announcement of the opening of the tobacco warehouse at Vidalia on the 20th of the present month. Mr. Warren, one of the proprietors of this enterprise, was a visitor to the city today and stated that the outlook for a market is excellent. These men are from the tobacco growing belt of North Carolina, and know the value of the different grades of tobacco. They are bidding for a share of the business of Bulloch farmers, and guarantee best prices.
WAREHOUSES ASSURED FOR NEXT YEAR'S CROP

FUNDS ARE PLEDGED TO ERECT TWO BUILDINGS IN STATESBORO BEGINNING AT ONCE.

 Funds sufficient to erect two tobacco warehouses in Statesboro have been pledged.

The final steps toward the insuring of the warehouses for Statesboro were taken at a meeting of the Chamber of Commerce last Friday night at which were present a hundred or more interested business men of Statesboro.

At this meeting, the committee previously appointed to canvass for subscriptions reported more than $23,000 subscribed. Following this report, fifteen of those present at the meeting volunteered to guarantee the raising of the remainder necessary to bring the total to $30,000. These volunteers have since devoted some of their time to procuring additional pledges, and the final goal is practically reached. The voluntary guarantee, however, removed the last element of doubt as to the warehouses.

The meeting was an enthusiastic one. At the close of the Chamber of Commerce meeting, the body was formally resolved into a tobacco warehouse meeting. C. W. Brannen, who has been largely instrumental in shaping the tobacco situation during the past year, was made chairman of the meeting. Brief inspiring talks were made by A. M. Deal, Dr. R. J. Kennedy, S. W. Lewis and others. A preliminary organization was perfected with the following as directors: R. J. Kennedy, C. W. Brannen, S. W. Lewis, Howell Cone, Hinton Booth, J. L. Mathews, Fred W. Hodges, S. L. Norris, John C. Parrish and Brooks Simmons. This board is authorized to pursue the organization to completion and will probably be chosen as directors of the permanent organization.

Pledges for stock call for the payment of subscriptions in two installments, half payable October 1st and half February 1st. More than 125 individuals subscribed to the $23,000 fund reported.

The warehouses will be of dimensions about 125 by 300 feet.
WHEAT AND TOBACCO.

Bulloch county is learning things about herself that she probably would not have learned except for the boll weevil and the world war: she has learned that she can profitably grow something besides cotton. What is this new crop? There are two of them in our mind at present—wheat and tobacco.

The tobacco crop has come to be one of importance in many sections, while nearly every community has learned that wheat can be grown to advantage.

A farmer living near Statesboro left at our office during the week a sack of flour, home-grown, as fine as was ever seen anywhere. He was receiving his product from five acres back from the mill. He told us that he had thirteen and a half barrels of flour after deducting ten bushels of seed wheat and having the wheat tolled at the mill. His thirteen and a half barrels he estimated to be worth more than the value of cotton from the same acreage, to say nothing of the saving in expense of growing and harvesting his crop. From the five acres he raised more than a hundred bushels of wheat. The government price is $2.30 per bushel. Do a little calculating and find that the wheat crop was worth $46 per acre. And this was made with no cultivation beyond the planting; with no great expense for gathering, and no big outlay for ginning and bagging.

This farmer is not the only one in Bulloch county who has done as well with wheat this year. Yields of 20 bushels to the acre are common.

And the tobacco crop is also a big money-maker. Another year more of our farmers will grow tobacco, and it will be only a little while till Bulloch county will be having salesrooms like Coffee county, with sales of millions of dollars worth annually.

We would not forget the hog, too, as another substitute for cotton. The three together are going to help Bulloch county whip the boll weevil at his own game.
WORK COMMENCED ON TOBACCO WAREHOUSES

11-14-17

TWO STRUCTURES TO BE BUILT AT TOTAL COST OF APPROXIMATELY $25,000.

The contract for the erection of two tobacco warehouses for Statesboro has been awarded to S. J. Proctor and work has been commenced. The contract price is said to $12,900 each and the contract calls for the completion of the first building before February 1st and the commencement of work upon the second immediately thereafter.

C. W. Brannen, chairman of the board of directors, is a man of enthusiasm and will lend every energy towards speeding up the work. Mr. Proctor, the contractor, is qualified to handle the job in workmanlike manner and there will be no hitch in the work from the beginning to the completion. The building now being built is on the track of the Georgia and Florida Railroad near their new depot site and it is understood that the second will be built near by. The first payment on the subscriptions to the capital stock has been called for and practically all of it has been paid in. The second payment will be due immediately after the completion of the first warehouse.

In the meantime the prospects for a large tobacco crop in Bulloch next year are growing brighter daily. J. C. Hurdle, who had charge of the industry chiefly in the county last year, will have associated with him next year and under his supervision not fewer than five or six competent tobacco demonstrators. They will be in position to give careful attention to all the acreage in their care and the record of Mr. Hurdle last year insures highest market prices for his growers when they market their leaf.

Mr. Hurdle insists that those who contemplate growing tobacco next year should begin immediately preparing for their beds. Beds planted in December are invariably better and more satisfactory, he says. Any who expect to use the services of a demonstrator should make line-up immediately with Mr. Hurdle or some other competent demonstrator.

Interesting indeed are some of the figures taken from the records of Bulloch county growers supervised by Mr. Hurdle. These figures disclose some of the returns from tobacco in Bulloch county and are as follows:

George Dekle $1,800 on 5 acres; Harvey Dekle $2,400 on 8 acres; Pleas Clifton, $1,700 on 5 acres; E. P. Lester, $1,500 on 5 acres; Oscar Lane, $1,000 on 4 acres; Emory W. Lane, $1,000 on 4 acres; Eli Brown, $1,400 on 4 acres; Dink Crumley, $1,000 on 5 acres; John Kennedy, $1,500 on 5 acres; E. L. Anderson, $1,300 on 5 acres; Walter Forbes, $1,200 on 4 acres.

On 500 acres supervised by Mr. Hurdle the sales were approximately $100,000, which is $200 per acre. The average yield was 1,000 pounds per acre.